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Please click on link to view and download photo of Nick Yanovski:

http://www.avisonyoung.com/sites/default/files/content-files/Media_Room/Temp/Nick_Yanovski.jpg

Nick Yanovski joins Avison Young in Toronto

Highly regarded capital markets specialist becomes Principal

Toronto, ON – Martin Dockrill, Avison Young Principal and Managing Director of the company's Ontario region, announced today that highly regarded capital markets specialist **Nick Yanovski** has joined the firm in Toronto.

Effective immediately, Yanovski becomes a Principal of Avison Young and member of the Toronto capital markets team. In this role, he will focus on sourcing capital markets transactions, identifying Greater Toronto Area (GTA) and Ontario-wide properties for investment sales opportunities, negotiating single-property and portfolio acquisitions and dispositions, attracting new clients and maintaining existing client relationships.

"We're thrilled that Nick has decided to join our capital markets group in Toronto and help us grow our investment sales capabilities across the GTA and Ontario," comments Dockrill. "Nick will be a great addition to our established team of professionals, and he comes at a time of increased focus and commitment of resources in our GTA capital markets business. Nick has worked with a number of our Ontario Principals in the past and we are very familiar with his talents and dedication to clients. He has some fantastic and long-standing relationships with a number of Canadian clients and he brings valuable investment sales experience to our dynamic and growing team."

Yanovski brings more than 25 years of commercial real estate investment sales experience to Avison Young, most recently as managing director of capital markets with Cushman & Wakefield in Toronto. Prior to joining Cushman & Wakefield, he served as a senior vice-president at DTZ, where he spent 15 years with the capital markets team and completed more than \$5 billion in investment sales transactions.

Yanovski began his commercial real estate career at Cadillac Fairview, where he was manager of corporate valuations. His duties included assessing the value of all of the firm's major real estate assets, including the Toronto Dominion Centre, Toronto's Eaton Centre, and Vancouver's Pacific Centre. As a result, he gained valuable exposure to institutional-quality office, retail and

industrial properties and portfolios. Yanovski's notable Ontario sales transactions include Corus Entertainment's head office at 25 Dockside Drive, Torstar's head office at 1 Yonge Street, 1 Queen Street East, Atrium on Bay, 3500 Steeles Avenue East and the Cadillac Fairview retail portfolio.

Robin White, Avison Young Principal and chair of the Canadian capital markets group, adds: "I am delighted that Nick is joining Avison Young as a Principal of the firm. I have known him for several years and his solid capital markets experience, coupled with his exceptional leadership capabilities, will be a tremendous boost for the capital markets group in Toronto – and our company as a whole. Furthermore, Nick fits in perfectly with the collaborative approach of our firm."

Yanovski holds a Master of Business Administration degree from the Schulich School of Business at York University and a Bachelor of Arts degree in urban and economic geography from the University of Toronto. He is also a professional appraiser, holding the Accredited Appraiser Canadian Institute (AACI) designation. In his community, he coached competitive soccer teams for many years, is active in his local hockey league, and fundraises for the Heart and Stroke Foundation and Canadian Cancer Society.

"I am excited to be joining Avison Young and working with its well-respected capital markets team," says Yanovski. "Most importantly, I am looking forward to working in a capital markets environment that presents itself, and operates, as a true team. I could not be more excited to be part of Avison Young's unique Principal-led, collaborative culture, and I look forward to contributing to the growth of the company."

Avison Young is the world's fastest growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, the company comprises 2,400 real estate professionals in 79 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial and multi-family properties.

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*Avison Young was a winner of **Canada's Best Managed Companies** program in 2011, 2012, 2013 and 2014 and requalified in 2015 to maintain its status as a Best Managed Gold company*

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