

Retail Market Report / Third Quarter 2020

Las Vegas, NV



Quick Stats

8.01% Total Vacancy

939,501 Total SF Under Construction

186,659 Total SF of New Deliveries

231 Leases Signed this quarter "Las Vegas is one of the top tourist destinations in the U.S. with the Las Vegas Strip attracting millions of tourists a year with its array of casinos, hotels, and resorts. After being closed for months due to the coronavirus pandemic, the casinos have reopened and are drawing tourists back to Vegas but at well below pre-pandemic levels. The sharp drop in travel and tourism severely affected retail and restaurant businesses and their employees.

The Las Vegas economy is tied to the national economy, as it relies heavily on the population's disposable income. When the economy is in a downswing, this is mirrored in Las Vegas, though its decline tends to be more drastic and recovery slower. Vacancies are forecast to rise again as some companies are unable to pay their rent or reopen. However, construction remains below the market's historical average, so the addition of new supply should only put modest upward pressure on vacancies. Investment volume in 2020 is down compared to last year, with sales declining substantially in the second quarter and remaining modest in the third quarter. This follows a strong 2019, which saw sales surpassing \$1.2 billion.

The Las Vegas retail market's positive momentum stalled as the coronavirus pandemic temporarily closed casinos and resorts, the area's prime economic driver. Las Vegas had been benefiting from healthy job growth increasing tourist dollars for dining and entertainment prior to coronavirus closures.

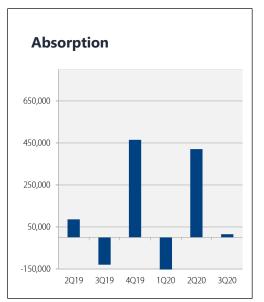
The state's stay-at-home order that closed casinos, restaurants, and nonessential businesses led to a substantial number of layoffs. With casinos and other businesses, with the exception of bars, open again, at least a portion of laid-off workers are returning to work as tourists flock back to Las Vegas.

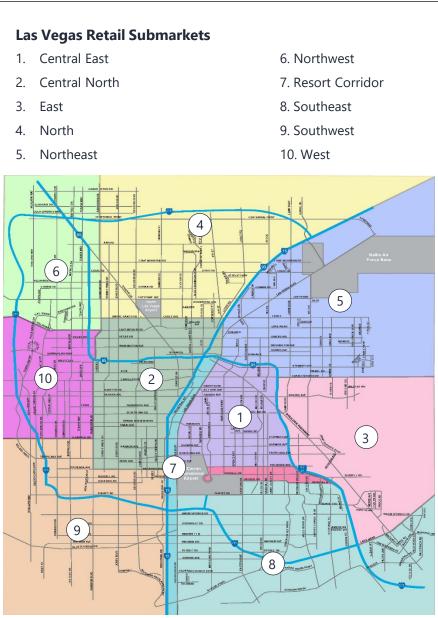
Prior to the closures, the population of Las Vegas was increasing at a good clip, due in part to healthy job growth and the affordable cost of living. Median household incomes in the metro were rising, which could have created some additional disposable income. Visitor traffic was strong, bringing in much-needed tourist dollars. The Las Vegas Convention and Visitors Authority reported that more than 40 million people visited the metro in 2019.

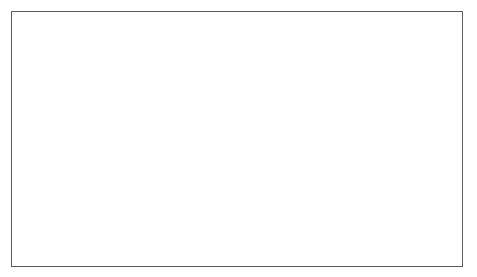
New supply has recently started to outpace demand, and the vacancy rate has risen slightly. Vacancies have compressed to around 6.7% since peaking in 2011 at over 11% and are below the metro's historical average. However, vacancies are anticipated to rise again over the next year as the waves of national store closures and weakened demand due to elevated unemployment and low tourism effect the market." - *CoStar*











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Market by the numbers

Туре	Total SF	Vacant %	Net Absorption	Avg. Asking Rates
Control Foot				
Central East			-	* . ==
Power Center	488,353	22.8%	0	\$1.59
Neighborhood	5,388,889	15.8%	(13,355)	\$1.55
Strip Center	1,273,458	9.3%	1,550	\$1.52
Total	7,150,700	15.97%	(11,805)	\$1.55
Central West				
Power Center	1,071,127	6.8%	0	\$2.17
Neighborhood	6,924,439	10.3%	(14,350)	\$1.47
Strip Center	2,154,810	6.4%	(4,000)	\$1.58
Total	10,150,376	7.83%	(18,350)	\$1.74
East				
Power Center	933,004	0.5%	0	\$1.45
Neighborhood	1,861,755	4.2%	0	\$1.59
Strip Center	654,733	9.3%	3,862	\$1.47
Total	3,449,492	4.67%	3,862	\$1.50
North LV				
Power Center	1,475,079	15.0%	0	\$1.75
Neighborhood	4,988,800	6.9%	72,770	\$1.80
Strip Center	535,871	3.0%	1,007	\$1.37
Total	6,999,750	8.3%	73,777	\$1.64
Northeast				
Power Center	340,817	1.9%	0	\$1.48
Neighborhood	2,595,558	8.0%	1,340	\$1.37
Strip Center	1,052,768	7.2%	807	\$1.27
Total	3,989,143	5.7%	2,147	\$1.37

Туре	Total SF	Vacant %	Net Absorption	Avg. Asking Rates
Northwest				
Power Center	1,354,364	4.0%	(3,875)	\$2.44
Neighborhood	3,435,855	5.4%	942	\$2.23
Strip Center	412,905	6.1%	0	\$1.79
Total	5,230,124	5.17%	(2,933)	\$2.15
Resort Corridor				
Power Center	970,635	13.9%	(1,000)	\$3.00
Neighborhood	157,813	1.0%	0	\$2.38
Strip Center	326,947	13.3%	(3,500)	\$1.85
Total	1,455,395	9.4%	(4,500)	\$2.41
Southeast				
Power Center	2,130,499	3.3%	0	\$2.06
Neighborhood	9,763,002	9.2%	(15,168)	\$1.83
Strip Center	2,090,126	17.6%	(3,961)	\$1.81
Total	13,983,627	10.03%	(19,129)	\$1.90
Southwest				
Power Center	2,455,127	7.6%	0	\$2.25
Neighborhood	2,723,681	7.4%	(1,985)	\$2.10
Strip Center	1,205,291	6.4%	1,400	\$2.01
Total	6,384,099	7.13%	(585)	\$2.12
West				
Power Center	1,992,624	6.1%	0	\$2.48
Neighborhood	4,107,356	3.6%	(14,000)	\$2.26
Strip Center	698,753	8.0%	1,645	\$1.67
Total	6,798,733	5.9%	(12,355)	\$2.14
Grand Total	65,564,439	8.01%	10,129	\$1.85

Get more market information

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