

Industrial Market Report / Third Quarter 2020

Las Vegas, NV



Quick Stats

1.1M Square footage of deliveries

> 5.7M Square footage under construction

82 Number of industrial sales

261 Number of industrial leases signed "The Las Vegas industrial market is seeking to attract more business with its favorable location, being within a day's drive to Southern California and large portions of Arizona. The city of Las Vegas is promoting the metro as a "major West Coast logistics hub" through infrastructure improvements and by leveraging existing rail lines and airfreight facilities.

This is part of an ongoing effort to diversify the local economy, and government officials in North Las Vegas are looking to lure new companies with quick permitting and financial incentives. Numerous national tenants have recently opened locations or expanded their presence in Las Vegas. Companies including Amazon, Sephora, FedEx and Bed Bath & Beyond have all taken space in the market in last few years. Amazon continues to expand in the metro with several new properties currently in progress.

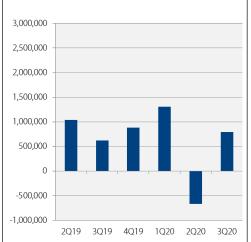
Construction levels remain elevated, particularly the North Las Vegas Submarket. Logisticsoriented warehouse and distribution properties continue to dominate new development. A number of companies signed leases for new logistics space this year, including Amazon. While the pandemic has negatively impacted many industries, e-commerce has experienced a boost along with the logistics properties the industry relies on. The influx of supply in recent years is affecting vacancies, which have risen from a decade low over the past year. Vacancies are forecast to rise further in the near-term as demand is forecast to weaken and the millions of SF in the pipeline deliver. Rent growth was strong over the past several years but started to slow recently as the coronavirus pandemic impacts the economy.

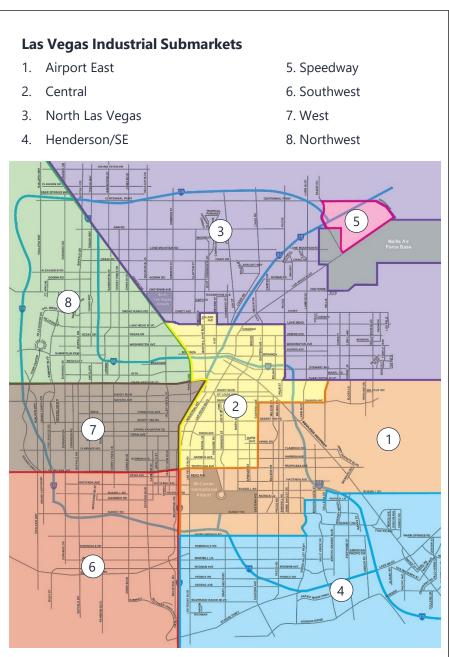
Investment picked up slightly in the third quarter following a decline in the second quarter. Sales volume got off to a solid start in the first quarter thanks to a boost from a sizable trade. This follows 2019 which saw sales surpass \$1 billion for the second straight year and saw the highest sales volume over the past decade." - *CoStar*

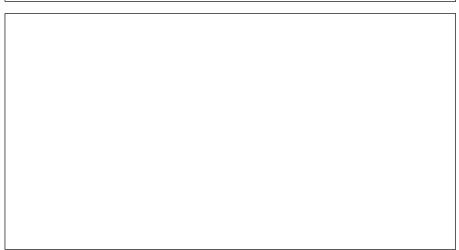




Absorption







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Market by the numbers

| Submarket | Total SF* | Vacant Available SF | Vacant Available % | Current Net Absorption | Deliveries | Under Construction | Avg. Asking Rate Flex | Avg. Asking Rate Mfg./Distr. |
|------------------|-------------|------------------------|-----------------------|---------------------------|------------|-----------------------|--------------------------|---------------------------------|
| Airport/East | 15,845,837 | 816,377 | 5.2% | (206,107) | 0 | 222,014 | \$0.99 | \$0.85 |
| Central/Downtown | 13,354,062 | 232,368 | 1.7% | (53,027 | 0 | 0 | \$1.07 | \$0.70 |
| North Las Vegas | 44,249,769 | 2,476,267 | 5.6% | 174,842 | 683,436 | 3,146,334 | \$0.84 | \$0.56 |
| Northwest | 832,244 | 72,556 | 8.7% | 7,462 | 0 | 0 | \$0.96 | \$0.93 |
| Henderson/SE | 18,200,510 | 487,197 | 2.7% | 517,215 | 266,560 | 1,416,150 | \$0.89 | \$0.78 |
| Speedway/NE | 8,947,650 | 1,065,405 | 11.9% | 495,962 | 0 | 447,258 | \$0.59 | \$0.49 |
| Southwest | 31,956,010 | 1,104,423 | 3.5% | (62,380) | 115,236 | 525,537 | \$1.07 | \$0.82 |
| West | 10,440,644 | 358,562 | 3.4% | (77,539) | 0 | 0 | \$1.00 | \$0.63 |
| Totals | 143,826,726 | 6,613,155 | 4.6% | 796,428 | 1,065,232 | 5,757,293 | \$0.98 | \$0.65 |

*Includes buildings over 5,000 SF

Top Transactions by the Quarter

| Tenant/Buyer | Address | Submarket | Size | Term | Rate/Price |
|-----------------------|---------------------------|-----------------|------------|------------------|--------------|
| RREFF America, LLC | 6260 East Ann Road | Speedway | 715,460 SF | Sale | \$88,500,000 |
| The Moulton Company | 4800 East Tropical Pkwy | North Las Vegas | 322,560 SF | Sale | \$45,226,000 |
| FedEx | 5265 North Sloan Ln | North Las Vegas | 632,324 SF | 60 Months | \$0.45/SF |
| Whitebox Technologies | 3049 East Washburn Rd | North Las Vegas | 350,528 SF | 5 Years 6 Months | \$0.49/SF |
| Lucky Top | 6335 North Hollywood Blvd | Speedway | 390,904 SF | n/a | \$0.53/SF |

Get more market information

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