



MANHATTAN vs BOSTON





HOW THEY STACK UP



MANHATTAN

Financial Services
Professional &
Technical Services

Health Care
Retail Trade
Manufacturing

LEADING → INDUSTRIES

BOSTON

Life-Sciences
Health Care
Education

Technology Financial Services

#1

Top Cities For Real Estate
Investment Ranked by AFIRE

#8

#11

Best Cities for Millennials in America Ranked by Niche #8



0

#1

12.3 M NTERNATIONAL VISITORS Top U.S. Cities forInternational & DomesticTraveler Ranking

2.5 M
INTERNATIONAL VISITORS

#10

#9

Top U.S. Cities for Innovation

Ranked by Tech.co

#1



DEMOGRAPHICS



POPULATION
MANHATTAN BOSTON

1.7M 685K

MEDIAN HH INCOME MANHATTAN BOSTON \$75,513 \$58,516

MEDIAN HOME PRICE
MANHATTAN BOSTON
\$871,500 \$423,200

MEDIAN GROSS RENT MANHATTAN BOSTON \$1,575 \$1,369

OFFICE MARKET



| MANHATTAN | | BOSTON |
|-----------|--|---------------|
| 450.7 MSF | Total RBA (Inventory) | 68.3 MSF |
| 10.6% | Overall Vacancy | 7.9% |
| \$81.06 | - Average Class A Asking Rental Rate — | \$59.38 |
| \$60.39 | - Average Class B Asking Rental Rate — | \$49.36 |
| 23.2 MSF | —— Under Construction Thru 2022 ——— | 6.3 MSF |

Note: Numbers are preliminary for Q2 2018 as of June 22, 2018



CO-WORKING

| CO-WO | RKING | |
|---|---------------------------|-----------------|
| | MANHATTAN | BOSTON |
| Square Feet Leased by Co-working Companies - 1H 2018 | 1.7 MSF | 600K SF |
| Total Co-working Footprint | 8.7 MSF | 1.5 MSF |
| Total Square Feet Leased by wework | 3.8 MSF (45 locations) | 717K SF |
| Additional top Co-working Competitors | KNOTEL | |
| | ⊕breather | ·WORKBAR· |
| | Regus | ₩ INDUSTRIOU |

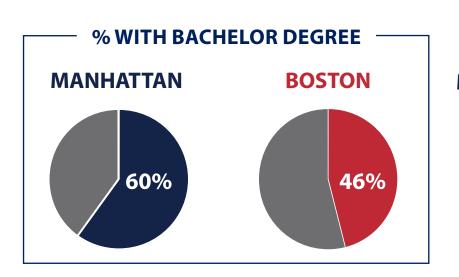


TAMI TENANTS

| SQUARE FEET LEASED BY | MANHATTAN | BOSTON | |
|-----------------------|-----------|---------------|--|
| amazon | 829K | 575K | |
| facebook. | 833K | 133K | |
| Google | 610K | 115K | |



EDUCATED LABOR POOLS





IVY LEAGUE SCHOOL PRESENT





TOTAL ENROLLMENT AT IVY LEAGUE INSTITUTION THE END OF 2017

32,429 20,324

TOP TECHNOLOGY SCHOOL

TOP PERFORMING ARTS SCHOOL











SPORTS TEAMS & NUMBER CHAMPIONSHIPS WON







Avison Young is the world's fastest-growing commercial real estate services firm.

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AVISON YOUNG AT A GLANCE

Founded: **1978**

Total Real Estate Professionals: 2,600+

Offices: 84

Property Under Management: >100 Million SF

RESEARCH TEAM CONTACTS

NEW YORK

MARISHA CLINTON

SENIOR DIRECTOR OF RESEARCH, TRI-STATE 212.729.1193

marisha.clinton@avisonyoung.com

COREY DESLANDES

RESEARCH MANAGER

212.729.6973

corey.deslandes@avisonyoung.com

BOSTON

TUCKER WHITE

RESEARCH ANALYST 617.993.0721

tucker.white@avisonyoung.com

EVERETT PALOZEJ

RESEARCH ANALYST

617.758.8266

everett.palozej@avisonyoung.com



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