

Chicago



Market Facts

4.1%

Chicago's unemployment rate continued to trend downward. As of May 2017, the unemployment stood at 4.1%.Recorded at 5.5% as of May 2016.

34,400 jobs

The metro Chicago area added over 34,400 jobs year-over-year. This correlates to a 0.7% increase in jobs.

1.7%

According to the Bureau of Labor Statistics, almost 90% of the roughly 330,000 jobs created within Illinois between 2011 and 2016 were located in the Chicago metro area.

624,370 SF

The largest new industrial lease during the second quarter was 624,370 sf by Clearwater Paper and represented by Avison Young.

Economic Overview

Chicago's diverse economy continued to improve throughout the second quarter of 2017. The metropolitan area added more than 34,400 jobs as of May 2017—up 0.7% year-overyear. This job growth has pushed the unemployment rate down to 4.1% over the same period. The super sectors that recorded the highest year-over-year growth in employment were information technology, financial services, and education and health services, up 3.5%, 3.0%, and 1.5% respectively. The manufacturing sector continued to see minimal growth.

The Chicago housing market recorded an increase in sale prices. As of May 2017, there have been 12,491 home sales—up 5.1% year-over-year. Median sale prices rose 5.6% over the same period to \$246,900. Rents across the city are expected to rise considerably with the proposed tax increase for the Chicago Public Schools. Looking forward, home sales in certain suburban areas are expected to pick up throughout 2017 as home prices in the city of Chicago keep rising.

Chicago Industrial Market

The Chicago Industrial Market, comprised of over 1 billion square feet (bsf), has seen record breaking growth across all fundamentals during the second quarter of 2017. Strong leasing demand across select submarkets has caused vacancy to shift downwards and has significantly impacted net absorption—up 200% since last quarter. Rental rates remain competitive, with nine submarkets averaging 71% over the market average. The market has continued to see an uptick in infill development. Prompting several projects in submarkets which have not seen recent construction activity, North Cook being a prime example.

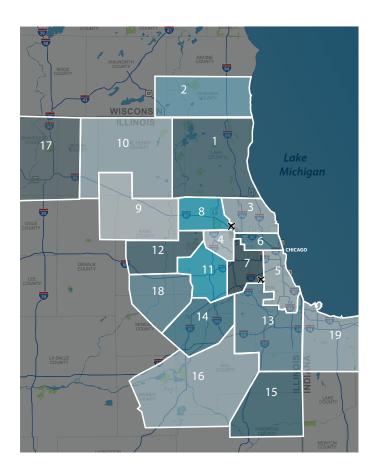
Looking Ahead

Due to an increased need for access to intermodal shipping facilities, CSX has begun to explore a possible new intermodal rail yard in Crete Illinois. The proposed 500-acre facility could potentially handle the processing of 500,000 lifts on an annual basis and would likely cost upwards of \$230 million. With an anticipated completion date of mid-2020, the new intermodal yard would link with a nearby Union Pacific rail line providing direct access to much of the Southeastern United States. The project would create upwards of 200 jobs. This will undoubtedly spur additional development surrounding the facility and within the I-80 Corridor and stimulate the local and state economies.

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201%

Net absorption jumped 201% to 6.2 msf during the second quarter



Market By The Numbers

Map Key	Submarket	Inventory (sf)	Vacancy (sf)	Vacancy (%)	Net Absorption	Under Construction	Avg Asking Rent
	Overall Market	1,060,209,082	67,208,520	6.1%	6,215,959	16,141,987	\$4.56
1	Lake County	69,447,085	3,898,256	5.6%	814,793	400,758	\$5.70
2	Southern Wisconsin	29,359,534	1,151,003	3.9%	660,867	1,497,884	\$4.04
3	North Cook	41,028,517	1,765,565	4.3%	232,284	417,961	\$6.55
4	O'Hare	113,721,961	6,013,373	5.3%	82,763	219,462	\$5.88
5	South Chicago Industrial	104,413,971	6,849,302	6.6%	801,621	140,000	\$8.43
6	North Chicago Industrial	57,132,165	4,213,590	7.4%	100,855	0	\$8.75
7	West Cook	49,185,222	3,055,754	6.2%	-67,695	0	\$4.51
8	I-90 East Corridor	20,609,403	2,663,301	12.3%	-822,913	50,000	\$5.11
9	I-90 West/Elgin Corridor	31,555,936	3,304,921	11.0%	42,512	0	\$4.66
10	McHenry County	23,100,437	1,561,297	6.8%	611,421	0	\$3.57
11	East DuPage	33,369,713	2,388,529	7.2%	-145,583	0	\$5.60
12	US-64 Corridor	68,276,982	3,959,536	5.8%	649,595	519,173	\$4.91
13	South Cook	76,577,825	3,947,034	5.2%	310,951	0	\$4.00
14	I-55 Corridor	91,131,747	8,137,678	8.9%	961,417	3,036,600	\$4.76
15	I-57 Corridor	20,034,349	966,910	4.8%	215,339	0	\$6.08
16	I-80 Corridor	82,697,967	3,577,130	4.3%	1,525,524	8,629,929	\$3.83
17	I-39 Corridor	50,153,518	3,623,411	7.2%	167,755	0	\$2.77
18	I-88 Corridor	55,121,467	4,114,312	5.6%	46,520	954,720	\$5.16
19	Northwestern Indiana	43,291,283	2,017,618	4.7%	27,933	80,000	\$3.83

Vacancy & Availability

The vacancy rate has dropped 10 basis points (bps) since last quarter and is currently recorded at 6.1%. The submarkets which have seen the most significant reduction in vacancy were South Cook, O'Hare and Lake County—dropping by 340, 70, and 70 bps respectively. This trend can be attributed to increased leasing activity within those submarkets. Following several quarters of declining vacancy, the South Chicago and US-64 Corridor have remained relatively stagnant when compared to the first quarter. This was due to several new projects having been delivered in recent quarters which remain vacant.

The I-55 Corridor submarket saw vacancy jump 430 bps during the second quarter. This was partially due to increased construction activity over the last year, with 4.8 msf added. Both the I-90 East and I-90 West Corridors saw moderate increases in vacancy during the second quarter.

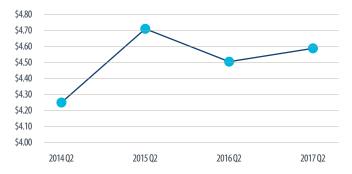
Absorption & Demand

Leasing activity remained strong throughout the second quarter, however lagged when compared to previous quarters—down 37% to 5.6 msf. On a brighter note, net absorption jumped 201% over last quarter to 6.2 msf. Submarkets that absorbed the most space during the second quarter were the I-80 Corridor, I-55 Corridor, and Lake County representing a combined 3.3 msf.

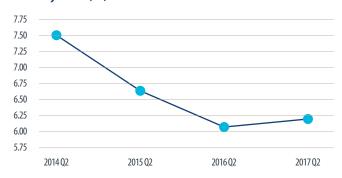
Notable second quarter lease transactions include Clearwater Paper having signed 624,370 sf at the CenterPoint Intermodel Center within the I-80 Corridor. Amazon has leased another 438,150 sf at the Crest Hill Industrial Park also within the I-80 Corridor. Expeditors International leased 310,458 sf at the newly completed 3400 Wolf Rd. within the O'Hare submarket. Of the leases signed during the quarter, less than 5% were labeled a renewal and or expansion.

The overall average asking rental rates remained unchanged during the second quarter, posted at \$4.56 psf. Select submarkets, such as South Chicago and O'Hare, have seen an average increase of 5% in asking rental rates quarter-over-quarter. This comes as no surprise as both submarkets have seen continuously high demand.

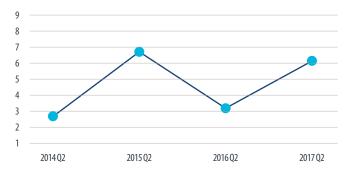
Average Asking Rental Rate (\$)



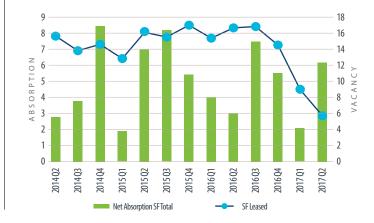
Vacancy Rate (%)



Net Absorption (MSF)



Historical Absorption vs. Leasing Activity (MSF)



Construction

The Chicago industrial market continued to witness tremendous growth in construction volume. There was 5.4 msf delivered during the second quarter with an additional 16.1 msf under construction. Much of this space is build-to-suit or has been preleased with just 48% being speculative. Of the 11 properties under construction that are over 500,000 sf, six are build-to-suits, totalling 6.5 msf. The submarkets recording the most construction activity are the I-80 Corridor, I-55 Corridor, and Southern Wisconsin, which total 13.1 msf and make up 81% of the total construction volume.

The largest construction project to have broken ground during the second quarter was the 1.2 msf speculative Rock Creek Logistics Center within the I-80 Corridor. The project is being developed by The Opus Group. 175 Southcreek Pky also broke ground this quarter. The 676,026-sf speculative development is being developed by Panattoni and located within the I-55 Corridor.

Recent new deliveries include the 1 msf Georgia-Pacific build-to-suit located at the Gateway 57 Corporate Park within the I-57 Corridor. The project was developed by Venture One. Amazon's 856,605 sf build-to-suit located at 6521 W. Monee Manhattan Rd., Monee, IL within the I-57 Corridor. The project was developed by Seefried Properties.

Investment

Industrial product continued to record high pricing as market fundamentals propel investor appetite. Transactional volume during the second quarter was recorded at \$409 million with an average psf price of \$64 psf. The average cap rate rose slightly to 7.1% this quarter.

The largest sale transaction during the second quarter was 1500 Remington Blvd., Bolingbrook, IL within the I-55 Corridor. The newly completed 615,000 sf, class A distribution facility sold to TA Realty for \$55 million or \$90 psf. Northern Builders developed and sold the property. A recently completed 336,000-sf building located at 775 Logistics Dr. in Belvidere, IL that is 100% leased to Yanfeng Automotive Interiors, sold to STAG Industrial by the Landmark Group for \$22.8 million, or \$68 psf.



Rock Run XIV, a 291,728-sf speculative building, broke ground in the second quarter in Joliet

Notable Leases

Tenant	Address	Submarket	Size (SF)	Туре
M Block & Sons Inc	18801 Oak Park Ave	I-80 Corridor	915,643	Renewal
Clearwater Paper Corporation	21561 Mississippi St	I-80 Corridor	624,370	New
Amazon	16824 Enterprise Blvd	I-80 Corridor	438,150	New
3M Co	1211 Fairview Dr	I-39 Corridor	410,400	Renewal
Expeditors	3400 Wolf Rd	O'Hare	310,458	New

Notable Sales

Address	Size (SF)	Buyer	Seller	Sales Price
1500 Remington Blvd, Bolingbrook IL	615,000	TA Realty	Northern Builders, Inc.	\$55,364,400
25850 S Ridgeland Ave, Monee, IL	718,709	Area Commercial Real Estate Management	DRA Advisors LLC	\$33,800,000
775 Logistics Dr, Belvidere, IL	336,000	STAG Industrial, Inc.	The Landmark Group Companies LLC	\$22,867,500
1340 Brewster Creek Blvd, Bartlett, IL	300,608	Greco & Sons	Interline International/Scandinavian Design	\$17,500,000
1365-1375 Mitchell Blvd, Schaumburg, IL	304,800	Elkay Plastics	Prologis	\$14,294,200



Notable Q2 Construction [200,000+ SF Projects]

Market	Building	Class	NRA		Delivery Date	Developer	Major Tenants	% Leased
I-80 Corridor	30131 Ridgeway Blvd	А	1,508,425	BTS	Q2-2018	Ridge Development		100%
I-80 Corridor	650 Emerald Ave	А	1,250,000	BTS	Q2-2018	Gray Construction Co.	IKEA	100%
I-80 Corridor	Houbolt Rd & Route 6	А	1,220,140	Speculative	Q2-2018	Opus Group		0%
I-80 Corridor	1023 E Laraway Rd	А	1,026,000	Speculative	Q3-2017	DHL		0%
Southern Wisconsin	12508 38th St	А	1,000,000	BTS	Q3-2017	Uline	Uline	100%
I-80 Corridor	100 E Millsdale Rd	А	992,640	Speculative	Q3-2017	Hillwood		0%
I-55 Corridor	1 Duke Pky	А	954,720	BTS	Q3-2017	Duke Realty Corporation	Amazon	100%
I-80 Corridor	30260 Graaskamp Blvd	А	810,000	Speculative	Q4-2017	Ridge Development		0%
I-55 Corridor	175 Southcreek Pky	A	676,026	Speculative	Q4-2017	Pizzuti		0%
I-55 Corridor	1500 Remington Blvd	A	615,000	BTS	Q4-2017	Northern Builders, Inc.	Bust Buy	100%
Southern Wisconsin	11600 80th Ave	A	417,384	Speculative	Q4-2017	CenterPoint Properties		0%
Lake County	3900 Bur Wood Dr	A	400,758	Speculative	Q3-2017	Bridge Development Partners		0%
US-64 Corridor	365 North Ave	A	381,600	Speculative	Q3-2017	Dermody Properties, Inc.		0%
I-55 Corridor	14630 S 147th Ct	A	371,994	Speculative	Q3-2017	ML Realty Partners LLC		0%
I-55 Corridor	999 Dalton Ln	A	302,354	Speculative	Q3-2017	Northern Builders, Inc.		0%
I-55 Corridor	15901 W 147th St	A	293,790	Speculative	Q3-2017	ML Realty Partners LLC		0%
I-80 Corridor	Rock Creek Blvd	A	291,728	Speculative	Q3-2017	Industrial Prop Viii		14%
US-64 Corridor	Kirk Rd & Division St	A	276,000	BTS	Q1-2018	Venture One Real Estate, LLC	WeatherTech	100%
I-55 Corridor	1200 N Schmidt Rd	A	271,700	Speculative	Q3-2017	Venture One Real Estate, LLC		0%
I-80 Corridor	7280 N Lisbon Rd	А	255,996	BTS	Q4-2017	Costco	Costco	100%
North Cork	3601 Howard St	А	236,912	Speculative	Q4-2017	Hillwood		0%
		2017	7,294,526					
		2018	1,163,872					
		2010	764600					

Notable Q2 Deliveries

Market	Building	Class	NRA	Type	Delivery Date	Developer	Major Tenants	% Leased
I-80 Corridor	23534 S Central Ave	В	1,000,560	BTS	Q2-2017	Venture One	Georgia-Pacific	100%
I-80 Corridor	6521 W Monee Manhattan Rd	А	856,605	BTS	Q2-2017	Seefried Properties	Amazon	100%
South Chicago	2035 W 43rd St - Marina Crossing	А	660,000	Speculative	Q2-2017	Marina Cartridge	N/A	4%
Southern Wisconsin	8418 38th St - First Park 94	А	602,174	Speculative	Q2-2017	First Industrial	Madden Communications	50%
US-64 Corridor	1323 Brewster Creek Blvd	А	421,403	Speculative	Q2-2017	Exeter Property Group	None	0%
I-39 Corridor	775 Logistics Dr	А	336,000	BTS	Q2-2017	The Landmark Group	Yanfeng Automotive Interiors	100%
I-55 Corridor	16508 S John Lane Crossing	А	300,494	Speculative	Q2-2017	Panattoni	None	0%
I-55 Corridor	1100-1150 Airport Rd	А	282,886	Speculative	Q2-2017	Seefried Properties, Inc	None	0%
I-80 Corridor	26634 S Walton Dr - Expansion	А	237,200	BTS	Q2-2017	Centerpoint Properties	Clearwater Paper	100%
South Chicago	2303 S Paulina St	В	227,043	BTS	Q2-2017	Clarius Partners	Preferred Freezer	100%
	Construction Completed Total		4,924,365					

Contiguous Blocks [Available Class A Space | 200,000+ SF]

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							Max Building	Percent	
Building Address	Building Status	Submarket Name	City	State	Year Built	Rentable Building Area	Contiguous Space	Leased	Owner Name
Houbolt Rd & Route 6	Under Construction	I-80 Corridor	Joliet	IL.	2018	1,220,140	1,220,140	0%	Ketone Partners
	Under Construction	I-80 Corridor	Joliet	IL	2017	1,026,000	1,026,000	0%	DHL
3851 Youngs Rd	Existing	I-80 Corridor	Joliet	IL	2013	1,001,184	248,774	75%	Higgins Development Partners
	Under Construction	I-80 Corridor	Joliet	IL	2017	992,640	992,640	0%	Hillwood
30260 Graaskamp Blvd	Under Construction	I-80 Corridor	Wilmington	IL	2017	810,000	810,000	0%	Ridge Property Trust
1101 W Airport Rd	Existing	I-55 Corridor	Romeoville	IL	2016	787,499	787,499	0%	Edon Construction Co., Inc.
21700 Mark Collins Dr	Existing	South Cook	Sauk Village	IL	2006	776,515	776,515	0%	Warehouse Specialists Inc.
3900 Brandon Rd	Existing	I-80 Corridor	Joliet	IL	2017	751,769	250,456	67%	CenterPoint Properties
23700 W Bluff Rd	Existing	I-80 Corridor	Channahon	IL	2017	749,554	749,554	0%	IDI Gazeley
5800 W Industrial Dr	Existing	I-57 Corridor	Monee	IL	2000	701,228	701,228	0%	Exeter Property Group
2700 Ellis Rd	Existing	I-80 Corridor	Joliet	IL	2006	689,524	424,135	62%	JPMorgan Chase Bank N.A.
175 Southcreek Pky	Under Construction	I-55 Corridor	Romeoville	IL	2017	676,026	676,026	0%	
2035 W 43rd St	Existing	South Chicago	Chicago	∟	2017	660,000	632,700	4%	Marina Cartage, Inc.
2001 N Division St	Existing	McHenry Couty	Harvard	IL	1997	619,590	619,590	0%	Xiaohua Gong
8418 38th St	Existing	Southern Wisconsin	Somers	WI	2017	602,348	301,174	50%	First Industrial Realty Trust, Inc.
525 Northwest Ave	Existing	West Cook	Northlake	IL	2015	588,233	588,233	0%	Prudential Financial, Inc.
6515 Ameriplex Dr	Existing	Northwestern Indiana	Portage	IN	2008	574,249	341,249	40%	DRA Advisors LLC
825 Bluff Rd	Existing	I-55 Corridor	Romeoville	IL	2005	500,160	500,160	0%	James Campbell Company LLC
145 Pinnacle Dr	Existing	I-55 Corridor	Romeoville	IL	2007	469,964	469,964	0%	DCT Industrial Trust Inc.
1150 W 115th St	Existing	I-55 Corridor	Bolingbrook	IL	2008	453,090	269,590	40%	IDI Gazelev
1100 Orchard Gtwy	Existing	I-88 Corridor	North Aurora	IL.	2016	452.153	452.153	0%	AEW Capital Management
300 Mitchell Rd	Existing	I-88 Corridor	North Aurora	IL	2015	429,756	429,756	46%	Liberty Property Trust
8801 88th Ave	Existing	W-88 Corridor	Pleasant Prairie	WI	2015	424,164	424,164	0%	Majestic Realty Co.
10 Falcon Ct	Existing	I-90 East Corridor	Streamwood	IL	2016	423,726	423,726	0%	USAA Real Estate
						421,403	421,403	0%	
1323 Brewster Creek Blvd	Existing	US-64 Corridor	Bartlett	IL.	2017				Exeter Property Group
11600 80th Ave	Under Construction	Southern Wisconsin	Pleasant Prairie	WI	2017	417,384	417,384	0%	CenterPoint Properties
50 Southcreek Pky	Existing	I-55 Corridor	Romeoville		2016	416,504	416,504	0%	Pizzuti Companies
1000 Veterans Pky	Existing	I-55 Corridor	Bolingbrook	IL.	1999	405,844	405,844	0%	Prologis
3900 Bur Wood Dr	Under Construction	Lake County	Waukegan	IL	2017	400,758	400,758	0%	Bridge Development Partners
2601 Galvin Dr	Existing	I-90 West/Elgin Corridor	Elgin	IL	2016	385,372	385,372	0%	McShane Development Co.
365 North Ave	Under Construction	US-64 Corridor	Carol Stream	IL	2017	381,600	381,600	0%	Dermody Properties, Inc.
1600 Sequoia Dr	Existing	I-88 Corridor	Aurora	IL	2016	375,040	213,739	43%	Seefried Properties, Inc.
14630 S 147th Ct	Under Construction	I-55 Corridor	Lockport	IL	2017	371,994	371,994	0%	ML Realty Partners LLC
10501 Seymour Ave	Existing	O'Hare	Franklin Park	IL	2016	367,389	367,389	0%	Molto Capital, LLC
2176 Diehl Rd	Existing	I-88 Corridor	Aurora	IL	2008	363,375	247,360	31%	DCT Industrial Trust Inc.
2601 Internationale Pky	Existing	I-55 Corridor	Woodridge	IL	1999	356,621	356,621	0%	J.P. Morgan Investment Management Inc
2001 N Division St	Existing	McHenry Couty	Harvard	∟	1997	335,315	335,315	0%	Xiaohua Gong
600 Remington Blvd	Existing	I-55 Corridor	Bolingbrook	IL	2016	320,914	320,914	0%	Conor Commercial Real Estate
3348 S Pulaski Rd	Existing	South Chicago	Chicago	IL	2015	316,680	209,900	33%	PGIM Real Estate
8701 W 47th St	Existing	West Cook	McCook	IL	2014	312,289	451,879	68%	Heitman
2801 Alft Ln	Existing	I-90 West/Elgin Corridor	Elgin	IL	2017	308,553	308,553	0%	Northern Builders, Inc.
999 Dalton Ln	Under Construction	I-55 Corridor	Bolingbrook	IL	2017	302,354	302,354	0%	Northern Builders, Inc.
16508 S John Lane Crossing	Existing	I-55 Corridor	Lockport	IL	2017	300,494	300,494	0%	Duke Realty
15901 W 147th St	Existing	I-55 Corridor	Lockport	IL	2017	293,790	293,790	0%	ML Realty Partners LLC
Rock Creek Blvd	Under Construction	I-80 Corridor	Joliet	IL	2017	291,728	291,316	0%	Industrial Prop Fund Viii
7225 Santa Fe Dr	Existing	I-55 Corridor	Hodgkins	IL.	2016	282.933	282,933	0%	Seefried Properties, Inc.
1100-1150 W Airport Rd	Existing	I-55 Corridor	Romeoville	IL.	2017	282.886	282.886	0%	Clarion Partners
2640 Auto Mall Dr		I-90 West/Elgin Corridor	Elgin	IL IL	2017	257,344	257,344	0%	
1717 Busse Rd	Existing	O'Hare	Elgin Elk Grove Village	IL IL	2016	257,344	253,000	100%	Zilber Property Group Duke Realty Corporation
	Existing								
2770 Alft Ct	Existing	I-90 West/Elgin Corridor	Elgin	IL.	2015	246,446	246,446	0%	Molto Capital, LLC
3601 Howard St	Under Construction	North Cook	Skokie	IL.	2017	236,912	236,912	0%	Hillwood
265 Marquette Dr	Existing	I-55 Corridor	Bolingbrook	IL	2005	228,480	228,480	0%	Global Logistic Properties Ltd
700 N Enterprise St	Existing	I-88 Corridor	Aurora	IL.	1990	222,000	222,000	100%	High Street Realty Company, LLC
1925 Busse Rd	Existing	O'Hare	Elk Grove Village	IL	2013	208,406	208,406	100%	AEW Capital Management
801 Bilter Rd 2600 Wirsing Pky	Existing Existing	I-88 Corridor I-39 Corridor	Aurora Dekalb	L	2007 2006	203,092 202,340	203,092 202,340	0% 0%	Liberty Property Trust 2600 DeKalb IL, LLC

Trends To Watch

Northwest Indiana: With a historically low vacancy rate of 4.7% and no new construction, Northwest Indiana is poised to be the next up and coming submarket to watch. Strong indicators include economic incentives, low tax rates and workers comp rate. Recent companies to cross the state line include Anco Steel, Ratner Steel, and Pratt Industries.

Market Drivers: Anticipated future demand within the e-commerce, logistics and food & beverage industries is expected to decrease vacancy for speculative buildings due to location, accessibility and functionality of new construction

North Cook: For the first time in 20 years, the city of Wheeling is going to see its first speculative industrial building built. Hamilton Partners has commenced construction on a 181,000-sf building.

Infill Development: Bridge Development plans to redevelop 10601 Franklin Ave. in Franklin Park into 667,320-sf spread across three speculative industrial facilities.

For more information, please contact:

Kathleen Cavanaugh

Research Manager 312.940.6266 kathleen.cavanaugh@avisonyoung.com

Greg Rogalla

Senior Research Analyst 847.637.0704 gregory.rogalla@avisonyoung.com

Avison Young | Chicago

One South Wacker Drive, Ste. 3000 Chicago, Illinois, 60606 www.avisonyoung.com



avisonyoung.com

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