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- **Please click on link to view and download photo of Susan Finney:**

<http://www.avisonyoung.com/documents/20342/2631393/SusanFinney.jpg/f60f9e9c-23de-4646-88b4-054ac3d8721d?t=1507037080221>

Susan Finney joins Avison Young in St. Louis

***Highly regarded office leasing specialist will help
expand the firm's footprint across the region***

St. Louis, MO – Tim Convy, Principal of St. Louis Operations and Managing Director - Brokerage, **Avison Young**, announced today the strategic hiring of highly regarded office leasing specialist, **Susan Finney**.

Effective immediately, Finney becomes a Principal of St. Louis Operations. In this role, she will continue to focus on landlord and tenant representation while expanding Avison Young's footprint in the St. Louis metropolitan area. Finney will also coordinate the recruitment of the next generation of office leasing specialists in the local marketplace.

"We're delighted to have Susan come on board," comments Convy. "Susan's skill at integrating all aspects of portfolio management, including lease negotiation, tenant retention, marketing and budget forecasting, will be invaluable as we grow our office sales and leasing services in St. Louis. Through her specialized knowledge, she offers clients the key advantage of streamlining the real estate process as it intersects with property management, architectural services and construction management."

Convy continues: "Landlords, tenants, developers, investors and asset managers alike will benefit from Susan's strong negotiating skills, thorough closing methods and ability to develop creative real estate solutions. She is a standout in the industry and will be a vital asset to our firm."

Finney brings more than 30 years of commercial real estate experience to Avison Young. During her career, she has negotiated office leasing transactions spanning more than 10 million square feet on behalf of tenants and landlords. Her clients have included ASB Capital, Credit Suisse, Olymbec, BGK, Mastercard, Centene, GBA Architects/Engineers, The Crossing Church, American Cancer Society, University of Phoenix, Ascension Health, and Rabo AgriFinance.

During her 15 years with The Siteman Organization, a major developer, Finney served as Vice-President and was responsible for managing all aspects of a seven-building, 200-tenant office portfolio in the Clayton business district. Following her tenure with Siteman, she joined Insignia/ESG and, later, Colliers International, where she oversaw leasing and marketing for a wide range of suburban office portfolios for large national investors.

Finney is active in the industry as a member of Connecting and Promoting Women and Commercial Real Estate Women (CREW). In the community, she is a volunteer with Junior Achievement, Springboard to Learning, and Gateway to Dreams. She holds a Bachelor of Arts degree from DePauw University in Indiana.

“I’m excited to be part of the firm’s collaborative culture and ongoing aggressive global expansion program,” says Finney. “By experiencing all aspects of this industry from the inside out, I am fortunate to have a unique set of skills and rare perspective that give me the advantage while serving my clients. Consequently, over the years, I have been privileged to develop many long-term relationships – and quality friendships – in the business community. These relationships will be strengthened through Avison Young’s client-centric approach to every transaction.”

Over the past nine years, Avison Young has grown from 11 to 80 offices and from 300 to more than 2,600 real estate professionals in Canada, the U.S., Mexico and Europe.

Avison Young is the world’s fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,600 real estate professionals in 80 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial, multi-family and hospitality properties.

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