

## Office Expert Wayne Hunt Named Principal at Avison Young in Philadelphia

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**PHILADELPHIA, PA**—Office real estate specialist **Wayne Hunt** has joined **Avison Young** in Philadelphia as a principal.

**Hunt** will help expand the firm's consultation and tenant-representation practice in Philadelphia and Wilmington, says **David Fahey**, **Avison Young** principal and managing director of the company's Philadelphia office. **Hunt** will continue to provide consultation and tenant-representation services to office users in those areas while emphasizing needs assessment, expense alignment, corporate efficiency and strategic planning.

"We are very excited to have **Wayne** join the **Avison Young** team in Philadelphia," says **Fahey**. "Adding an experienced professional with a consultative approach to servicing clients makes for a perfect fit. **Wayne** is a multifaceted executive with many years of progressive institutional experience in commercial real estate as both a manager and practitioner. Avison Young will benefit from his deep local knowledge of Philadelphia and Wilmington and the strong client relationships that he has developed during his career."

"I am delighted to join the Philadelphia office of **Avison Young**, an extremely professional and well-managed international

real estate firm," says **Hunt**. "Over the past five years, the profound local and international growth of **Avison Young** has been a testament to its innovative approaches and dedication to client service. The firm's principal-led ownership structure and service-delivery model ensure devotion to client needs, and add immeasurably to the attractiveness of the brand."

**Hunt** brings 42 years of commercial real estate experience to **Avison Young**. He was most recently a member of **Tactix Real Estate Advisors** in Philadelphia. His experience includes asset management, agency leasing, value-add/asset repositioning, development, acquisitions and dispositions, and tenant advisory services. He has participated in the structuring and negotiation of 11 million square feet of leases, \$525 million of sales/exchanges/repositionings and \$200 million of development projects.

**Hunt** began his commercial real estate career in Chicago, first as an asset manager



Wayne Hunt, principal, Avison Young, Philadelphia, PA

with **Henry Crown and Company** and then as the operations manager for the **Chicago Board of Trade**. Since his relocation to Philadelphia, he has served as the regional president of **The Galbreath Company**, a senior vice president and regional manager for **Jones Lang LaSalle**, and an executive director at **Cushman & Wakefield**. Before entering the commercial real estate industry, **Hunt** completed four years of active duty with the US Air Force.

**Hunt's** past and current clients include: **MetLife, GE Capital, DuPont Capital, Textron, Christiana Care, Independence Blue Cross, Saul Ewing, Turner Construction Company, Cargill, DLA Piper** and **HSBC**.

**Hunt** is a Lower Merion Township ward committeeman, past president of the **Haverford Civic Association**, a member of the mayor's private sector task force, past men's committee chair of the **Devon Horse Show, Philadelphia Antiques Show** volunteer and **Radnor Races** race committee participant. He holds an MBA in international finance from **Babson College** and a Bachelor of Science in finance from the **University of Massachusetts**.

**Steve Lubetkin** is the New Jersey and Philadelphia editor for *GlobeSt.com*. He is currently filling in covering Chicago and Midwest markets until a new permanent editor

is named. He previously filled in covering Atlanta. Steve's journalism background includes print and broadcast reporting for NJ news organizations. His audio and video work for *GlobeSt.com* has been honored by the Garden State Journalists Association, and he has also been recognized for video by the New Jersey Chapter of the Society of Professional Journalists. He has produced audio podcasts on CRE topics for the NAR Commercial Division and the CCIM Institute. Steve has also served (from August 2017 to March 2018) as national broadcast news correspondent for *CEOReport.com*, a news website focused on practical advice for senior executives in small- and medium-sized companies. Steve also reports on-camera and covers conferences for *NJSpotlight.com*, a public policy news coverage website focused on New Jersey government and industry; and for clients of *StateBroadcastNews.com*, a division of *The Lubetkin Media Companies LLC*. Steve has been the computer columnist for the *Jewish Community Voice of Southern New Jersey*, since 1996. Steve is co-author, with Toronto-based podcasting pioneer *Donna Papacosta*, of the book, *The Business of Podcasting: How to Take Your Podcasting Passion from the Personal to the Professional*. You can email Steve at [steve@statebroadcastnews.com](mailto:steve@statebroadcastnews.com).