

Health Care Real Estate Veteran Scott Martin Joins Avison Young in Philadelphia

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PHILADELPHIA, PA—Health care real estate specialist **Scott Martin** has joined the Philadelphia office of Avison Young as a principal.

Martin's mandate is to help grow the company's Greater Philadelphia medical office service-line coverage, says **David Fahey**, **Avison Young** principal and managing director of the company's Philadelphia region.

Martin will continue to provide office-tenant representation, landlord representation, and investment sales services within the specialized Greater Philadelphia and New Jersey health care property niche. Martin brings more than 15 years of commercial real estate experience to Avison Young, most recently as a senior vice president with **Markeim-Chalmers**, where he successfully executed leasing and sales transactions on behalf of clients based in both Pennsylvania and New Jersey.

"**Scott** is a great addition to our Greater Philadelphia team, as he brings an impressive background of tremendous experience serving clients," says **Fahey**. "As we continue to achieve steady growth in the Philadelphia region, **Scott's** work in the health care real estate niche will add even more depth to our office leasing team and strengthen our multi-faceted service-line approach for our clients. We're excited to have him at **Avison Young**."

At **Markeim-Chalmers**, **Martin** led the firm's office and investment group. Before joining **Markheim-Chalmers** in 2007, he worked for **Grubb & Ellis** (now **Newmark Knight Frank**).

Martin's expertise encompasses tenant representation and relocation, lease negotiations, project leasing, financial analysis, investment analysis, and landlord representation for the sale and leasing of properties. His notable clients have included such distinguished companies as the **University of Medicine and Dentistry of New Jersey**, **Mid-Atlantic Retina**, **Rowan University School of Osteopathic Medicine**, **The Rothman Institute**, **CNNH Neurohealth**, **PREIT**, **Tenet Health System**, **Cooper Health System**, **Kennedy Health System**, **Senior Care Centers of America**, **Welltower**, **Laboratory Corporation of America**, **Lourdes Health System**, **MetLife**, **Rutgers University**, **Siemens**, **Liberty Mutual**, **Bancroft Neurohealth**, the **University of Pennsylvania**, **Surgery Center Management Services**, the **US Army Corps of Engineers** and **Verizon**.

"I am very excited to be part of the growing Philadelphia team at **Avison Young**," says **Martin**. "The firm's innovative approaches and principal-led ownership structure ensure that, through the creation of unique teams for every transaction, our clients always come first. I look forward to incorporating more than 15 years of experience in Greater Philadelphia's and New Jersey's health care real estate markets to help grow our regional presence."

Martin holds a Bachelor of Business Administration degree from **Temple University** and is a licensed real estate salesperson in both Pennsylvania and New Jersey.



Scott Martin, principal in healthcare real estate, **Avison Young**, Philadelphia

Steve Lubetkin is the New Jersey and Philadelphia editor for **GlobeSt.com**. He is currently filling in covering Chicago and Midwest markets until a new permanent editor is named. He previously filled in covering Atlanta. Steve's journalism background includes print and broadcast reporting for NJ news organizations. His audio and video work for **GlobeSt.com** has been honored by the Garden State Journalists Association, and he has also been recognized for video by the New Jersey Chapter of the Society of Professional Journalists. He has produced audio podcasts on CRE topics for the **NAR Commercial Division** and the **CCIM Institute**. Steve has also served (from August 2017 to March 2018) as national broadcast news correspondent for **CEOReport.com**, a news website focused on practical advice for senior executives in small- and medium-sized companies. Steve also reports on-camera and covers conferences for **NJSpotlight.com**, a public policy news coverage website focused on New Jersey government and industry; and for clients of **StateBroadcastNews.com**, a division of **The Lubetkin Media Companies LLC**. Steve has been the computer columnist for the **Jewish Community Voice of Southern New Jersey**, since 1996. Steve is co-author, with Toronto-based podcasting pioneer **Donna Papacosta**, of the book, *The Business of Podcasting: How to Take Your Podcasting Passion from the Personal to the Professional*. You can email Steve at steve@statebroadcastnews.com.