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Avison Young Snags Colliers' Edmonton Multifamily Team

Amit Grover, Jandip Deol Named Principals Focused on Launch, Growth of Practice



Amit Grover (left) and Jandip Deol have been named partners in Avison Young's Edmonton office. Photo: Avison Young

Avison Young has reached over to Colliers International to grab two industry veterans as it launches a multifamily practice in Edmonton.

Amit Grover and Jandip Deol will become principals of Avison Young in Edmonton where they will continue to work as a team, focusing on the launch and growth of the new practice in the Alberta Capital District and beyond.

Grover was a senior vice president and worked at Colliers for almost 15 years, while Deol was a vice president and worked at Colliers for nearly a decade.

"This team holds a top-two market-share position, and we expect that with our collaborative approach and their entrepreneurial spirit and professionalism, we will be able to serve our clients in an expanded way to meet their multifamily property needs," said Cory Wosnack, Avison Young principal and managing director of the company's [Edmonton region](#), in a statement. "Having worked with private investors of every size, medium-sized and large-scale REITs and pension funds, they truly understand every facet of the Alberta multifamily market, regardless of the economic climate."

Grover has been directly involved in the sale of more than 5,000 apartments and 25 acres of infill and suburban land across Alberta with total asset sales to date of over \$600 million. Deol has been involved in the analysis and sale of more than 3,900 apartments and \$510 million of multifamily real estate in the province.

In 2018, the pair had a career-high \$165 million worth of multifamily real estate transactions as they boosted their market share.

"The firm provides a worldwide platform with tremendous expertise and support, enabling us to enhance our multifamily investment property services," said Grover in a statement.

Also joining Avison Young in Edmonton from Colliers International is Brandon Imada as a senior associate. He will continue to work as part of Grover and Deol's team.

"By adding a high-calibre team in Edmonton, we continue to strengthen our Alberta and national capabilities. Avison Young has strong multifamily teams across the country that meet the demands of our multifamily clients – and serve investors with geographically diverse property portfolios who wish to acquire assets in multiple markets," said Mark Fieder, Avison Young principal and president, Canada, in a statement.