

Media Release

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Editors/Reporters

- Please click on link to view and download photo of Scott Martin:
https://www.avisonyoung.com/documents/20342/2631393/Scott_Martin.jpg

Scott Martin joins Avison Young in Philadelphia

Veteran health care real estate specialist becomes Principal, will help expand firm's medical office service-line coverage in Pennsylvania and New Jersey

Philadelphia – David Fahey, Avison Young Principal and Managing Director of the company's Philadelphia region, announced today the strategic hiring of highly regarded office and health care real estate specialist **Scott Martin**.

Effective immediately, Martin becomes a Principal of Avison Young with a mandate to help grow the company's Greater Philadelphia medical office service-line coverage. He will continue to provide office-tenant representation, landlord representation, and investment sales services within the specialized Greater Philadelphia and New Jersey health care property niche. Martin brings more than 15 years of commercial real estate experience to Avison Young, most recently as a Senior Vice-President with Markeim-Chalmers, Inc., where he successfully executed leasing and sales transactions on behalf of clients based in both Pennsylvania and New Jersey.

"Scott is a great addition to our Greater Philadelphia team, as he brings an impressive background of tremendous experience serving clients," comments Fahey. "As we continue to achieve steady growth in the Philadelphia region, Scott's work in the health care real estate niche will add even more depth to our office leasing team and strengthen our multi-faceted service-line approach for our clients. We're excited to have him at Avison Young."

During his time with Markeim-Chalmers, Martin led the firm's office and investment group while focusing on tenant representation, landlord representation and investment sales. Prior to joining Markeim-Chalmers in 2007, he completed a distinguished tenure at Grubb & Ellis (now Newmark Knight Frank).

Martin's expertise encompasses tenant representation and relocation, lease negotiations, project leasing, financial analysis, investment analysis, and landlord representation for the sale and leasing of properties. His notable clients have included such distinguished companies as the University of Medicine and Dentistry of New Jersey (UMDNJ), Mid-Atlantic Retina, Rowan University School of Osteopathic Medicine, The Rothman Institute, CNNH Neurohealth, PREIT,

Tenet Health System, Cooper Health System, Kennedy Health System, Senior Care Centers of America, Welltower, Laboratory Corporation of America, Lourdes Health System, MetLife, Rutgers University, Siemens, Liberty Mutual, Bancroft Neurohealth, the University of Pennsylvania, Surgery Center Management Services, Inc., the U.S. Army Corps of Engineers and Verizon.

"I am very excited to be part of the growing Philadelphia team at Avison Young," says Martin. "The firm's innovative approaches and Principal-led ownership structure ensure that, through the creation of unique teams for every transaction, our clients always come first. I look forward to incorporating more than 15 years of experience in Greater Philadelphia's and New Jersey's health care real estate markets to help grow our regional presence."

Martin holds a Bachelor of Business Administration degree from Temple University and is a licensed real estate salesperson in both Pennsylvania and New Jersey. He has been active in the industry as a member of CoreNet Global and TriState Commercial Office Associates.

In the community, he serves on the executive committee of Coaches vs. Cancer, a collaboration between the American Cancer Society and the National Association of Basketball Coaches (NABC) that empowers hoops coaches, their teams and local communities to make a difference in the fight against cancer. In addition, he has volunteered with the American Heart Association, Juvenile Diabetes Foundation, Make A Wish Foundation and Neurobilities.

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 120 offices in 20 countries. The firm's experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.

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