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• Please click on link to view and download photo of Brian Hilger:  
<https://www.avisonyoung.com/documents/20342/2631393/Brian-Hilger.jpg>

## **Brian Hilger joins Avison Young in Philadelphia**

### ***Veteran brokerage specialist will help grow region's industrial service line***

**Philadelphia – David Fahey, Avison Young** Principal and Managing Director of the company's Philadelphia region, announced today the strategic hiring of highly regarded industrial brokerage specialist **Brian Hilger**.

Effective immediately, Hilger becomes a Principal of Avison Young with a mandate to help grow the company's Philadelphia industrial service-line coverage. He will continue to advise new and existing clients on industrial sales and leasing transactions, and serve as a member of the company's national industrial practice group. Hilger brings 17 years of commercial real estate experience to Avison Young, most recently as a director with Cushman & Wakefield in Philadelphia.

"Brian's impressive background, coupled with his experience in working with major corporations, is a perfect fit for our solutions-based approach to servicing clients," comments Fahey. "As we continue to expand in the Philadelphia region, Brian's industrial real estate experience will be of tremendous value to our current platform."

Fahey adds: "Brian has developed a strong track record of guiding clients through every aspect of the transaction, including site selection, due diligence, analytics, marketing, sales and leasing. His deep market knowledge and innovative strategies minimize clients' risk and provide solutions to complex real estate requirements. Furthermore, his experience with fulfillment centers will serve growing demand from e-commerce companies for creative real estate solutions."

During his career, Hilger has completed more than 350 industrial real estate transactions on behalf of major corporations, REITs and private-equity groups. Some notable deals include the disposition of a 600,000-square-foot (sf) food-processing facility in Vineland, NJ and a 600,000-sf commercial bakery operation in northeast Philadelphia. In the past five years, he has completed more than 4 million sf of transactions on behalf of major e-commerce companies. The properties have included class A distribution and fulfillment centers as well as several last-mile delivery stations.

Hilger also served as real estate director for Comcast Corporation for one year. Before entering the commercial real estate industry, he spent three years with Trek American in El Segundo, CA, leading small-group backcountry tours through North America's national parks for international travelers.

"I am very excited to be a part of the Philadelphia team at Avison Young," says Hilger. "The firm's principal-led ownership structure ensures the protection of our clients' best interests and brings a team-based approach to every transaction. I look forward to leveraging more than 17 years of market knowledge with the company's cutting-edge resources. This is a fantastic opportunity and I look forward to collaborating with my new colleagues across the company."

Hilger is active in the real estate industry as a member of the National Association of Realtors and Suburban Realtors Alliance. He holds a Bachelor of Science degree in communications from the University of Dayton.

*Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,600 real estate professionals in 84 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial, multi-family and hospitality properties.*

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