



LOS ANGELES VS BOSTON



Media &
Entertainment
Aerospace
Tourism

Health Care
International
Import/Export

LEADING →
← **INDUSTRIES**

Life-Sciences
Health Care
Education

Technology
Financial
Services

OFFICE MARKET
(Q3 2018)

210 MSF	TOTAL RBA (INVENTORY)	205 MSF
14.0%	OVERALL VACANCY	11.0%
\$40.44	AVERAGE CLASS A ASKING RENTAL RATE	\$41.65
\$32.76	AVERAGE CLASS B ASKING RENTAL RATE	\$33.51
5 MSF	UNDER CONSTRUCTION THRU 2022	3 MSF

Source: Avison Young Research

INDUSTRIAL MARKET
(Q3 2018)

931 MSF	TOTAL RBA (INVENTORY)	236 MSF
2.8%	OVERALL VACANCY	5.5%
\$12.36	AVERAGE ASKING RENTAL RATE	\$7.70
1 MSF	UNDER CONSTRUCTION THRU 2022	1 MSF

Source: Avison Young Research



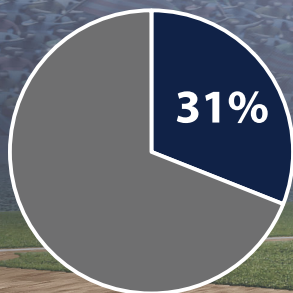
DEMOGRAPHICS

POPULATION	
10.2 M	685 K
MEDIAN HH INCOME	
\$57,952	\$58,516
MEDIAN HOME PRICE	
\$465,500	\$423,200
MEDIAN GROSS RENT	
\$1,264	\$1,369
Los Angeles County	Suffolk County

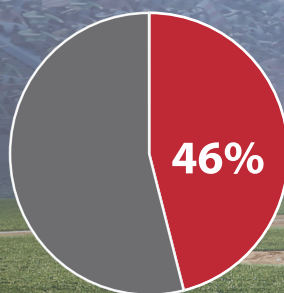
EDUCATED LABOR POOLS

% WITH BACHELOR DEGREE

LOS ANGELES



BOSTON



TOP THREE COLLEGES

LOS ANGELES



BOSTON



Source: Wall Street Journal University & College Rankings (2018)
*Enrollment is over 2,000



SPORTS TEAMS & NUMBER OF CHAMPIONSHIPS WON

	LOS ANGELES		BOSTON	
 BASEBALL	6		8	
 BASKETBALL	16		17	
 FOOTBALL	3		5	
 HOCKEY	2		6	