

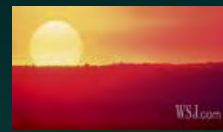
# MarketWatch

## Latest News

View All

## Famine

- 12:55p Ericsson, AT&T lead shallow advance
- 12:50p Apple's Jobs back at work few days a week: report
- 12:47p Banks, oils pace broad gains for European shares



**Younger Buffett's battle**  
Howard Buffett takes on a surprising role on the front line against African famine by trying to spread farming ideas he's found successful on his Illinois farm.

Watch the video

Jun 29 2009  
12:55 PM EDT

US London Tokyo  
Open Closed Closed

DOW	+82.30	NASDAQ	12.80	S&P 500	+7.73
8,521	+0.98%	1,851	0.70%	926.57	+0.84%

Front Page News Viewer Commentary Markets Investing Personal Finance Community

Become a MarketWatch member today Sign in

### PRESS RELEASE

Jun 29, 2009, 5:20 a.m. EST

## Michael McKiernan joins Avison Young as Principal and Managing Director of Chicago operations



TORONTO, June 29, 2009 /PRNewswire via COMTEX/ -- Mark E. Rose, Chair and CEO of Avison Young, announced today the appointment of commercial real estate veteran Michael McKiernan as Principal and Managing Director of Avison Young-Chicago. Avison Young, Canada's largest independently-owned commercial real estate services company, opened its first U.S. office in Chicago in January 2009.

McKiernan comes from Cushman & Wakefield (C&W) where he was most recently Executive Managing Director for the Chicago offices and Director of Industrial Brokerage-Americas.

Effective immediately, McKiernan will oversee the Chicago region, with responsibility for the overall management of Avison Young's Chicago office, recruitment of additional professionals, and direct client service.

"We are excited that Michael has chosen to join the management team at Avison Young. He is a results-oriented individual and his professional business profile and strong sales and management background will be instrumental in the success of the company's real estate activities in the Chicago marketplace," comments Rose. "The Chicago office marked Avison Young's first location outside of Canada, and the appointment of Michael represents another step in the company's expansion strategy to continually add new dimensions and resources to the company and to grow beyond Canadian borders. Our goal is to continue providing first-rate services to our clients by recruiting the best in our business."

"I am looking forward to working with the national management team and the successful real estate group in Chicago, and to further grow Avison Young's presence in the Chicago and global marketplace," says McKiernan. "I am very impressed by Mark Rose's vision for global expansion and his focus on a differentiated client service model. The company and its brand are well-positioned for accelerated growth, and I am pleased to have the opportunity to be a Principal in a private company that has a strong ownership structure, a continuing growth agenda and an enviable track record of providing quality

Send feedback Site tour

Between 2002-2006 and 2008-2009, McKiernan was Executive Managing Director and Branch Manager for the Chicago offices at C&W. He also served as Director of Industrial Brokerage-Americas from 2007-2009. As market manager, McKiernan oversaw the day-to-day management and operations of the Chicago offices and was a partner in leading the regional Midwest initiatives for C&W. As leader of the Industrial Services practice, he had the responsibility to grow C&W's \$125-million Industrial group, ensure its quality of performance and work with C&W's Industrial Brokerage clients throughout North and South America.

Prior to joining C&W, McKiernan served on the corporate staff of Grubb & Ellis as President of its Eastern Region with responsibility for \$300 million in revenue and 28 profit centers. Prior to his Eastern Regional responsibilities, he was Executive VP and Area Manager of the Great Lakes Region, where total annual revenues exceeded \$56 million.

### Most Popular

MOST READ MOST COMMENTED

1. China adds more deals to global shopping spree

### Partner Center

**\$2.95** flat-rate stocks optionshouse

Flat Rates. No Contract Fees. Trade Up.

**\$7 Online Trades** Scottrade

Switch to Scottrade, get up to \$100 back

**E\*TRADE MOBILE PRO**

Get 100 Free Trades. E\*TRADE Securities.

**charles SCHWAB** TALK TO CHUCK

Pay 8.95. Get the Works.

Markets Quotes My Portfolio My Alerts

Having begun his real estate career in 1989 as an industrial broker with Grubb & Ellis, McKiernan subsequently became Sales Manager of the Chicago/O'Hare offices. As an industrial real estate specialist, he represented major corporations and facilities, with transaction activity ranging from 20,000 to 1.8 million square feet. Under his direction, the Chicago/O'Hare operation became Grubb & Ellis' most successful U.S. office.

Mr. McKiernan earned a BS in Communications Studies from Northwestern University and, prior to entering the commercial real estate field, his career was in the publishing industry. His positions included Regional Account Manager for Time magazine, Midwest Advertising Director for Advertising Age magazine and Account Executive with the Chicago Tribune Company. He is a member of the Urban Land Institute, CoreNet, National Association of Industrial and Office Properties (NAIOP), Council of Supply Chain Management Professionals (CSCMP), the Commercial Advisory Board and the National Association of Realtors.

Founded in 1978, Avison Young is Canada's largest independently-owned commercial real estate services company and the only national, Canadian-owned, principal-managed real estate brokerage firm in the country. Headquartered in Toronto, Ontario and ranked among Canada's leading national commercial real estate organizations, Avison Young is a full-service commercial real estate company comprising more than 500 real estate professionals in 12 offices across Canada and in Chicago, IL. The company provides value-added, client-centric investment sales, leasing, advisory, management and financial services to owners and users of commercial, industrial and multi-residential real estate properties.

Editors/Reporters  
-----

- Photos of Michael McKiernan for Media use:

[http://www.avisonyoung.com/library/pdf/Media\\_Releases/Temp/McKiernan.jpg](http://www.avisonyoung.com/library/pdf/Media_Releases/Temp/McKiernan.jpg)

[http://www.avisonyoung.com/library/pdf/Media\\_Releases/Temp/McKiernan1.jpg](http://www.avisonyoung.com/library/pdf/Media_Releases/Temp/McKiernan1.jpg) If you are unable to open the links, please contact Sherry Quan for jpeg attachments to be emailed. Thank you.

For further information/comment/photos:  
-----

- Sherry Quan, Director of Corporate Communications (B.C.), Avison Young: (604) 647-5098 or (604) 726-0959 (cell)
- Mark Rose, Chair and CEO, Avison Young: (416) 673-4028
- Michael McKiernan, Managing Director, Avison Young-Chicago: (847) 867-1351

[www.avisonyoung.com](http://www.avisonyoung.com)

SOURCE Avison Young (Canada) Inc.

Copyright (C) 2009 PR Newswire. All rights reserved ■



#### SPONSORED LINKS

##### "Be a Millionaire by 40"

Many Canadians are finding their paydays online - find out how  
[www.FinancialNewsNY.com](http://www.FinancialNewsNY.com)

##### \$10,000- \$35,000 A Month!

Fab Turbo Is An Automatic Robot Trading System!  
[www.FabTurbo.com](http://www.FabTurbo.com)

##### Trader Makes \$4 Billion

Wiz Kid Stock & Option Trader Makes \$4 Billion Trading Stock Options!  
[www.VirtualInvestingClub.com](http://www.VirtualInvestingClub.com)

MarketWatch.com

Site Index  
Topics

Media Archive  
Premium Products

Company Info  
Code of Conduct

THE WALL STREET JOURNAL. Digital Network

WSJ.com  
Barron's Online

MarketWatch Community  
Financial News Online