

## THIS WEEK | JANUARY 25 TO JANUARY 31

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### TUESDAY

**Working a Tradeshow** with Biljana Vasiljevic. Small Business BC, 390-601 Cordova St., Jan. 25, 9 a.m. - 12 p.m., \$39, 604-775-5086.

**Reading Financial Statement**, workshop organized by S.U.C.C.E.S.S. Gateway to Asia. 200-1755 W. Broadway. Jan. 25 and 28, 6:15 to 9:15 p.m., \$150, 604-639-5585.

### WEDNESDAY

**How To Get Your Message through the Gaps**, with Cheryl Cran, author of *101 Ways to Make Generations X, Y and*

**Zoomers Happy at Work**. Terminal City Club, 837 W. Hastings, Jan. 26, 6 to 9 p.m., \$52 (includes dinner) www.wbo.ca.

**Small Business Sales Strategies** with Linda Fontana. Small Business BC, 390-601 Cordova St., Jan. 26, 1 to 4 p.m., \$59 604-775-5086.

**Getting the Most from Social Networking Tools**, with Tod Maffin, Todd Monge, Nancy Richardson, Dave Teixeira. Fairmont Pacific Rim, 1038 Canada Pl., 3:30 p.m., Jan. 26, \$49, Iniven@boardoftrade.com.

**Entrepreneurial Success Network's Business Roundtable**. Masonic Centre, 1495 W. 8th, Jan. 26, 5:30 to 8 p.m., \$35, 604-264-8097, www.esnorg.org.

### THURSDAY

**From Proprietorship to Incorporation: Tax Concerns** presented by Small Business BC, 390-601 Cordova St., Jan. 27, 9 a.m. to 12 p.m., \$59, 604-775-5086.

### FRIDAY

**Growing Your Consulting Business** with Dave Schulte. Small Business BC, 390-601 Cordova St., Jan. 28, 9 a.m. to 12

p.m., \$59, 604-775-5086.

**Contract Negotiations and Legal Requirements** with Brian Rudy. Small Business BC, 390-601 Cordova St., Jan. 28, 12:30 to 2:30 p.m., \$25, 604-775-5086.

### SATURDAY

**Business Plan FastTrack** with Bill Erichson. Small Business BC, 390-601 Cordova St., Jan. 29, February 5 and 12, 9 a.m. to 4 p.m., \$495, 604-775-5086 or www.smallbusinessbc.ca/seminars.

## MOVE | Alec Morrison

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5, in Saint John, N.B.

**Number of emails a day:** 20

**Number of voice mails a day:** 3

**Do you use social networking:**  
Facebook, LinkedIn

**Essential website:** Google

**Best perk:** Living and working  
in Vancouver.

**Sports/hobbies:** Rugby, fishing and  
skiing

**Place and topic of last conference:**  
Vancouver, GLOBE 2010 conference  
(business of the environment)

**Career objective:** Raise public aware-  
ness of the positive economic contribu-  
tions made by the over 950 suppliers,  
contractors and consultants to the B.C.  
mining industry.



## MOVES | Personnel changes

**Pommasha Noel-Bentley (1)** has joined B.C. Institute of Technology as vice-president of alumni and development and CEO of the BCIT Foundation. Noel-Bentley held leadership roles at the University of Calgary and United Way of the Lower Mainland.

**James Shandro (2)** has joined **Avlson Young's** brokerage operations.

**Amy Chalmers (3)** is the new program coordinator at **Leukemia & Lymphoma Society of Canada**.

**Lianne Elias (4)** and **Heather Ritzer (5)** have joined PR firm **Peak Communicators**.

**Bill Wright** is the new chief operations officer at **Unlon Securities**.

**Anne Farrer (6)** is **Karo Group's** new VP, managing director.

**Betty Hasker** joins **Circle Craft Co-operative Association** as its executive director.

