

National Real Estate BisNow  
Atlanta, GA  
September 4, 2010

## — YOUNG GUNS COME TO ATLANTA



We got a chance to snap Steve Dils, who's taking the field for a Toronto-based brokerage firm (couldn't help using a football reference for this former NFL QB). Avison Young tapped Steve (who previously headed Grubb & Ellis in Atlanta) to lead its Atlanta office, located at One Alliance Center in tony Buckhead, entering the market during one of its the worst real estate recessions ever. Avison Young is Canada's largest independently-owned CRE brokerage firms, but has a handful of US locations, including Houston, Chicago, and DC. As Steve puts it, right now is the best time to start a new brokerage in Atlanta. "I think you can build great companies in difficult times." So far, he's building quite a team with industry vets Chet Koenig, Matt Tritschler, Chip Watson and Brent Weitnauer. With Avison Young's recent purchase of Hodges Management and Leasing, the firm now manages and leases nearly 20M SF of space throughout the Southeast. As for the recession? "We are past the halfway point in my opinion," he says. "When it does turn, we'll recover faster than a lot of people are predicting right now."

**BISNOW**

GOING...GOING...GONE

Building  
value in  
commercial  
real estate.

[www.reznickgroup.com](http://www.reznickgroup.com)



**Reznick  
Group**

ACCOUNTING • TAX • BUSINESS ADVISORY