

Atlanta Real Estate Rooster Newsletter
Atlanta, GA
February 5, 2010

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REAL ESTATE **ROOSTER**™

ATLANTA

February 5, 2010

The Inside Scoop on the People & Places that Shape Atlanta Real Estate

Who Dat? Who Dat? Who Dat Say Dey Gonna Beat Dem Saints?

With the Super Bowl two days away, we thought we'd catch up with a handful of Atlanta commercial real estate pros who played in the NFL and one former cheerleader. Commercial real estate is a natural progression for many retired athletes who still seek a competitive arena.

Steve Dils, Executive Vice President, Avison Young



Steve Dils may have grown up a West Coast guy, but he decided to stay in Atlanta after playing for the **Falcons** in the late 1980s. Steve graduated from **Stanford**, where he won the 1978 **Sammy Baugh** trophy as college football's top passer and played under **Bill Walsh**. In his pro career, he quarterbacked the **Minnesota Vikings** and **Los Angeles Rams**, in addition to the Falcons.

Steve recently launched Toronto-based services firm **Avison Young's** Atlanta office and has an extensive track record in brokerage and management, having also served in leadership roles at **Grubb & Ellis** and **PM Realty**. Early in his pro football career, he began working in brokerage and development during the off

An advertisement for Avison Young. At the top left is the Avison Young logo with the tagline "Intelligent Real Estate Solutions". To the right, it says "Now in Atlanta". Below this is a photograph of a modern skyscraper at night. To the right of the building, the name "Steve Dils" is listed as "Managing Principal" with the email "steve.dils@avisonyoung.com". At the bottom of the advertisement, it reads "A trusted partner for intelligent, integrated real estate solutions."

season in Southern California and Minneapolis and started working on Piedmont Center's leasing team in 1989.

"I knew I wanted to be in real estate when I retired, but it was just a matter of where," Dils said. "Because I got hurt, I had some time to look around, and I thought (Atlanta) was a great place to live. Real estate's been great. Each job, everything you did previously, prepares you for the next step."

Chris Port, Senior Vice President, CB Richard Ellis



A New Orleans win Sunday would give former **Saints** offensive lineman **Chris Port** two champs in one year. His high school, **Don Bosco Prep** in Northern New Jersey, was USA Today's No. 1 team last year. His college alma mater, **Duke**, was ... much improved, finishing 5-6.

Port's wife is a local, so after his NFL career, they moved to Atlanta where he pursued a commercial real estate career. **Brett Hunsaker** hired him at **CB Richard Ellis** in 1997. Chris is not a small man, so Brett was probably scared not to hire him. Over the past 13 years, Port has risen to become one of metro Atlanta's top agency leasing brokers.

"We need about three million square feet of tenants to move to Atlanta in the next 18 months and a Saints win in the Super Bowl," Port said. "It would sure make Mardis Gras better the next week."

Rick Strom, Leasing Manager, Manulife Financial

Save the date.
(come get fowled up with the Rooster!)



WHAT: A Rooster Reception

WHEN: Thursday, February 25
6-8 pm

WHERE: Tavern 99 in Buckhead



Game On.



quite simply, we get it.

