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AVISON YOUNG (CANADA) INC.

## Media Release

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•**Editors: please click on link to view and download photo of Bernard Poliquin**  
[http://www.avisonyoung.com/library/pdf/Media\\_Releases/temp/BPoliquin.jpg](http://www.avisonyoung.com/library/pdf/Media_Releases/temp/BPoliquin.jpg)

### **Avison Young (Canada) appoints Bernard Poliquin President and Managing Director of Quebec operations**

**Toronto, ON— Mark E. Rose**, chair and CEO of **Avison Young (Canada) Inc.**, announced today the appointment of commercial real estate veteran **Bernard Poliquin** as President and Managing Director of **Avison Young (Canada) Inc.-Quebec**.

Effective immediately, Poliquin will oversee Avison Young's operations in the province of Quebec, including the company's Montreal and Quebec City offices. Based in Montreal, Poliquin becomes an Avison Young (Canada) Inc. Principal and will additionally serve on Avison Young's executive committee, the company's national management group.

Poliquin joins Avison Young from global real estate services firm **Jones Lang LaSalle** (NYSE:JLL) where he was most recently Managing Director, New South Wales, Australia after serving as President of its Canadian operations.

"We are very fortunate to have Bernard join the management team at Avison Young. He is a proven real estate executive who brings to our Quebec operations strong leadership and management skills and a keen understanding of the local marketplace," comments Rose. "In addition, his extensive global real estate experience will be an invaluable asset to our leadership team as we continue to accelerate the company's overall growth strategy."

Poliquin, 47, brings to Avison Young more than 20 years of experience in the commercial real estate industry. He joined Jones Lang LaSalle in July 2000 and was named President, Canada in 2003. Between 2003 and 2007, he oversaw the significant growth of Jones Lang LaSalle's Canadian market presence, products and service lines. In November 2006, Jones Lang LaSalle named Poliquin Managing Director, New South Wales, Australia, whereby he managed 360 employees in eight offices, including the Sydney and Canberra operations, and generated annual revenues in excess of \$60 million (AU).

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Previously, Poliquin held executive positions at **Nexacor**, a **Bell Canada** real estate affiliate; and **TeleReal Inc.**, a **BCE** company. He began his real estate career in Montreal in 1989 working for **JK Investments** and then **Trizec Properties** in a leasing and property management capacity.

“Avison Young’s vision for growth, both domestically and internationally, is very compelling,” says Poliquin. “My immediate mandate is to build the Quebec operations through acquisitions and expansion, and by hiring the best operators in our market. I am also looking forward to serving with the executive team as we progress Avison Young from its solid Canadian base to a truly global real estate services organization.”

“We are very pleased to have Bernard at the helm of our operations in Montreal and Quebec City as Avison Young continues to execute its broader plans,” adds **Tom Godber**, Principal, Avison Young (Canada) Inc. in Montreal. “We look forward to working with Bernard and building on his comprehensive market knowledge to identify business opportunities in the marketplace.”

Poliquin holds Bachelor of Science and Master of Science degrees from McGill University in Montreal, and is a member of Young Presidents’ Organization (YPO).

*Founded in 1996, Avison Young is a full-service commercial real estate company and the only national, Canadian-owned, partner-managed real estate brokerage firm in the country. With offices in Vancouver, Edmonton, Calgary, Regina, Winnipeg, Mississauga, Toronto, Ottawa, Montreal, Quebec City and Halifax, Avison Young ranks among Canada’s leading national commercial real estate organizations. The firm provides value-added, client-centric investment sales, leasing, advisory, management and financial services to owners and users of commercial, industrial and multi-residential real estate properties.*

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**Photo of Bernard Poliquin for media use:**

[http://www.avisonyoung.com/library/pdf/Media\\_Releases/temp/BPoliquin.jpg](http://www.avisonyoung.com/library/pdf/Media_Releases/temp/BPoliquin.jpg)

*If you are unable to open the link, please contact Sherry Quan for a PDF version. Thank you.*

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