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AVISON YOUNG

Media Release

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Photo of Jonathan Malm for Media Use:

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Jonathan Malm joins Avison Young's Chicago brokerage operations as Principal

Chicago, IL– Michael McKiernan, Principal and Managing Director of **Avison Young-Chicago**, announced today that commercial real estate veteran **Jonathan Malm** has joined Avison Young's Chicago brokerage operations as a Principal. Toronto, Ontario-based Avison Young, Canada's largest independently-owned commercial real estate services company, opened its first U.S. office in Chicago in January 2009.

Malm joins Avison Young from Chicago-based ICE Realty Group, Inc. where he was President from 2004 to 2009. At Avison Young, Malm will primarily focus on industrial property leasing and sales for both corporate tenants and owner/developers throughout the Metro Chicago region and beyond.

"Jonathan is an important addition to our expanding organization and we are very pleased that he has chosen to come on board," comments McKiernan. "With his extensive and diverse real estate development, investment and marketing experience, Jonathan will provide an additional dimension of knowledge and talent to our brokerage team and, most importantly, to our clients. His leadership skills and solid track record fit in well with Avison Young's commitment to focusing on clients' objectives, and will help augment Avison Young's presence on the local and national scene."

"It is an exciting opportunity to join Avison Young. The company's client-centric approach is what differentiates the company from the competition and that is something I look forward to being a part of. Avison Young's business model, which enhances the integrated services platform, is highly sought after by corporations to intelligently determine the most efficient and cost effective real estate solutions to compete in today's marketplace," says Malm. "Moreover, being part of a principal-managed company adds value to each client relationship as this type of ownership structure ensures complete integrity and a commitment to long term relationships."

Malm has been in the commercial real estate business for more than 20 years, working with some of the nation's top companies including OPUS, The Alter Group, McShane and ORIX. His combined real estate activities to-date, which encompass marketing/brokerage, speculative and build-to-suit development, redevelopment of existing properties, and portfolio real estate projects, have created in excess of \$1.3 billion in value for his clients. In his most recent position as President of ICE Realty Group, Malm provided industrial and office leasing brokerage, development and investment services for Chicago area clients.

Malm is a LEED Accredited Professional and has been actively involved with the National Association of Industrial and Office Properties (NAIOP) as a board member on a local and national basis and as Chicago Chapter President. In addition, he is involved with the most prominent real estate broker organizations in Chicago, including the Association of Industrial Real Estate Brokers (AIRE), Society of Industrial and Office Realtors (SIOR), and Chicago Office Leasing Brokers Association (COLBA).

Founded in 1978, **Avison Young** is Canada's largest independently-owned commercial real estate services company and the only national, Canadian-owned, principal-managed real estate brokerage firm in the country. Headquartered in Toronto, Ontario and ranked among Canada's leading national commercial real estate organizations, Avison Young is a full-service commercial real estate company comprising more than 500 real estate professionals in 12 offices across Canada and in Chicago, IL. The company provides value-added, client-centric investment sales, leasing, advisory, management and financial services to owners and users of commercial, industrial and multi-residential real estate properties.

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Editors/Reporters

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(If you are unable to open the link, please contact Sherry Quan for jpeg attachment to be emailed. Thank you.)

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