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AVISON YOUNG

Media Release

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•Editors/Reporters: please click on link to view and download photo of Norm Arychuk
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Norm Arychuk joins Avison Young's Toronto mortgage brokerage division of the Capital Markets Group

Toronto, ON — Mark Fieder, President and Managing Director of **Avison Young's** Ontario region, announced today the hiring of one of Toronto's top mortgage brokers, **Norm Arychuk**, as a mortgage agent in Avison Young's Toronto mortgage brokerage division of the Capital Markets Group.

Effective immediately, Arychuk will join the mortgage brokerage and capital markets team based in Avison Young's downtown Toronto office to help develop and service major corporate real estate clients across Canada.

"We are fortunate to have one of Canada's top mortgage brokers join the Avison Young organization. Norm's extensive background and expertise will add strength to the talented downtown team and bring depth to our mortgage brokerage capabilities, both locally and nationally," comments Fieder. "Norm's professional record will fit in well with Avison Young's full-service philosophy and proven ability to focus on clients' needs effectively."

Arychuk's career in commercial real estate debt and equity extends 30 years, beginning in the mid-1970s in the Trust industry and encompassing the Canadian mortgage operations of Aetna Life, CIBC Mortgages Inc., Credit Suisse and two private mortgage brokerage firms. Arychuk has a well-established track record of achievement, completing numerous and varied property financing transactions for properties ranging from mainstream to hotels, self-storage facilities and special purpose developments. Term, construction, mezzanine, bridge and Canada Mortgage and Housing Corp. (CMHC)-insured project financing round out his experience.

"Being a member of Avison Young's Capital Markets Group will allow me to be part of a 'best-in-class' company," says Arychuk. "Avison Young's vision for growth and its focus on integrating debt and equity solutions for investment clients are completely in parallel with my goals. The company is committed to building its Toronto operations and national platform by hiring the best operators in our markets, and offering what our clients are demanding. I look forward to being a part of that process."

“We are very pleased that Norm has chosen to come on board and take a role in developing and servicing clients for Avison Young across the nation,” adds **Robin White**, Executive Vice-President, Capital Markets Group in Toronto. “Our national team looks forward to working with Norm and helping to deliver on Avison Young’s commitment to provide a truly integrated client-centric services platform for our local, national and global clients.”

Mark Rose, Chair and CEO of Avison Young, says the latest hire is another example of Avison Young executing on its plan to expand the services offering to its clients.

“Bringing Norm Arychuk aboard reflects the high standards of the Avison Young organization. We look forward to Norm’s contributions to help Avison Young establish its goal to become the leading global real estate solutions company by aligning the interests of our clients with the skill sets of our professionals. This latest hire is a way of further developing our strong client relationships.”

Over the past year and a half, Avison Young has grown from 11 to 17 offices and from 300 to 600-plus real estate professionals.

*Founded in 1978, **Avison Young** is Canada's largest independently-owned commercial real estate services company and the only national, Canadian-owned, principal-managed real estate brokerage firm in the country. Headquartered in Toronto, Ontario and ranked among Canada's leading national commercial real estate organizations, Avison Young is a full-service commercial real estate company comprising more than 600 real estate professionals in 17 offices across Canada and in the U.S. The company provides value-added, client-centric investment sales, leasing, advisory, management and financial services to owners and occupiers of office, retail, industrial and multi-residential properties.*

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•Photo of Norm Arychuk for media use:

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