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Media Release

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•Editors/Reporters: please click on link to view and download photo of Matt Tritschler
http://www.avisonyoung.com/library/pdf/Media_Releases/tritschler_matt_400.jpg

Matthew Tritschler joins Avison Young's Capital Markets Group in Atlanta

Atlanta, GA — Steve Dils, Avison Young Principal and Managing Director of the company's Atlanta office, announced today that **Matt Tritschler** – one of Atlanta's top commercial real estate investment brokers – has joined Avison Young's Capital Markets Group in Atlanta.

Effective immediately, Tritschler joins Avison Young as a Principal and will be responsible for the company's Capital Markets practice in the Southeast U.S. Tritschler was most recently Senior Vice-President, Investment Sales for Colliers International in Atlanta.

Avison Young is Canada's largest independently-owned commercial real estate services company. It opened its first U.S. office in Chicago, IL in 2009, followed by U.S. offices in Washington, DC and Atlanta, GA over the past half year.

"We are very pleased that Matt has chosen to join us as the newest Principal at Avison Young. His character and leadership are perfectly in line with the type of people we are looking for to grow the Avison Young brand in Atlanta," comments Dils, who joined Avison Young earlier this year to open the new Atlanta office.

Dils continues: "I believe Matt's expertise in finance and accounting, coupled with his background as a developer and investment sales broker, makes him uniquely suited to assist owners in the current capital markets environment. Together with **Earl Webb** (Avison Young's President, U.S. Operations) and **James Solomon** (Managing Director, U.S. Capital Markets), we are well-positioned to establish a formidable capital markets presence in the Southeast."

Tritschler has 30 years of experience in the commercial real estate industry and possesses multi-disciplinary skills across the major product lines of office, retail, industrial and mixed-use properties. Prior to entering the real estate business, he practiced tax accounting with Grant Thornton, LLP. Between 1980-1990, Tritschler served as a founding Principal of an Atlanta-based real estate investment and development firm and its subsidiary construction company. His firm's developments and acquisitions totaled approximately 1 million square feet of commercial real estate. Over the past 20 years, Tritschler has been involved in over \$2.5 billion of transactions, including investment sales and capitalizations of commercial real estate.

He has been involved in notable Atlanta transactions including the sale of Atlantic Center Plaza (\$116.5M) in Midtown, One Live Oak (\$34.5M) in Buckhead, and Doctor Center Four (\$61.3M) on the St. Joseph's Hospital campus. Other transactions include arranging the debt and equity for the development of 300 West Sixth Street (\$95M) in Austin, Texas (central business district), and the sale of Research Tri-Center (\$105.5M) in Raleigh-Durham (Research Triangle Park), North Carolina.

Tritschler holds a Bachelor of Business Administration in Accounting from the University of Georgia. During his real estate career, he has been a member of the Urban Land Institute, National Association of Industrial & Office Properties (NAIOP), and the Atlanta Commercial Board of Realtors. He has ranked in the Commercial Board of Realtors' Top 10 for many years (based on transaction volumes), placing number two for two of those years. Tritschler has also served as advisor to the University of Georgia Real Estate Masters Program for the annual NAIOP Challenge.

"I am enthusiastic about the opportunity to work with such a strong private company and outstanding national Capital Markets Group," says Tritschler. "Avison Young's strategic plans to build its brand across North America and beyond, and expand in all facets of the commercial markets, will provide new and exciting opportunities for our clients. I look forward to working with Steve Dils to launch the Southeast capital markets practice and to provide best-in-class real estate investment and advisory services."

"Matt has a wealth of experience in all varieties of capital markets transactions. Avison Young looks forward to integrating his focus on the Southeast with the national platform we are building in the capital markets area to provide a broader spectrum of service to our clients," says Webb. "We are thrilled to have Matt join the Avison Young team, working with Steve Dils on building our Southeast presence and also working with James Solomon on building our national capital markets business platform."

Over the past year and a half, Avison Young has grown from 11 to 17 offices and from 300 to 600-plus real estate professionals in Canada and the U.S.

*Founded in 1978, **Avison Young** is Canada's largest independently-owned commercial real estate services company and the only national, Canadian-owned, principal-managed real estate brokerage firm in the country. Headquartered in Toronto, Ontario and ranked among Canada's leading national commercial real estate organizations, Avison Young is a full-service commercial real estate company comprising more than 600 real estate professionals in 17 offices across Canada and in the U.S. The company provides value-added, client-centric investment sales, leasing, advisory, management and financial services to owners and occupiers of office, retail, industrial and multi-residential properties.*

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