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AVISON YOUNG

Media Release

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•Editors/Reporters: please click on link to view and download photos of Brian Aronovitch and Lindsay Ward:

http://www.avisonyoung.com/library/pdf/Media_Releases/Coverage/Dec%202010/Aronovitch-Brian-pr.jpg

http://www.avisonyoung.com/library/pdf/Media_Releases/Coverage/Dec%202010/Ward-Lindsay-pr.jpg

Brian Aronovitch and Lindsay Ward join Avison Young's Manitoba brokerage operations

Winnipeg, MB — Wes Schollenberg, Avison Young Principal and Managing Director of the company's Winnipeg office, announced today that **Brian T. Aronovitch** and **Lindsay Ward** have joined Avison Young's brokerage operations in Winnipeg.

Effective immediately, Aronovitch joins Avison Young as Senior Representative and Ward as Senior Executive, Investment Sales. Seasoned professionals in the commercial real estate business, both were formerly with Cushman & Wakefield in Winnipeg.

"We are very pleased to have Brian and Lindsay join our growing team in Winnipeg. Brian has a substantial background in industrial, commercial/retail and office properties. His solid reputation and character are a perfect fit for Avison Young," comments Schollenberg. "Lindsay will play a vital role in our capital markets group. His economics expertise and perseverance to get the deal done will be tremendous assets to our growing office."

Aronovitch brings to Avison Young 45 years of experience in the commercial real estate brokerage and management business. His past and current clients include Allmar Distributors Ltd., Loblaw Properties West Inc., Winners Merchants Inc., Waste Management of Canada Corp., Winnipeg Regional Health Authority, Precision Metalcraft Inc. and Wilson Auto Electric (division of BBB Industries LLC).

Aronovitch's professional achievements include: Past President, Better Business Bureau of Winnipeg; Member of the Year Award (1999) for professionalism, Lifetime Achievement Award (2004) and Largest Office Lease Award (2006 & 2008), Winnipeg REALTORS–Commercial Division.

"I enjoyed working with the expert team at Avison Young on various projects in the past and decided to join the company," says Aronovitch. "I look forward to a long and prosperous career with Avison

Young and hope to contribute my expertise and experience by identifying opportunities in the marketplace and offering creative solutions to meet clients' real estate objectives.”

Ward has been active in the Canadian real estate investment and development business for 30 years and has been associated with many of Canada's premier real estate assets. He has spent much of his career as an institutional asset manager and has a deep understanding of buyers and sellers in the capital markets. His background includes senior portfolio management positions with real estate development and institutional investment advisors.

Ward's clients include Ellman Group, Comark Inc., Canadian Pacific Railway, WCB Manitoba and Palliser Furniture, as well as numerous private investors. He will continue to provide clients with seasoned counsel in property acquisitions, sales and portfolio management initiatives. Ward holds a Bachelor of Arts (Honours) degree in regional planning from Wilfrid Laurier University and a Master of Arts in urban economics from York University.

“The move to Avison Young provides the opportunity to work with the next generation of real estate brokerage leadership in the Winnipeg market,” adds Ward. “Having been involved in investment deals across Canada for a number of years, I felt this opportunity to share my real estate experience while growing with a dynamic team that combines seasoned and youthful enthusiasm was a significant draw.”

In the last 24 months, Avison Young has grown from 11 to 23 offices and from 300 to more than 700 real estate professionals in 20 locations across Canada and in the U.S.

Schollenberg adds: “The Winnipeg office has tripled in size in the last four years and this added talent will no doubt attract others to our Manitoba team in the near future.”

*Founded in 1978, **Avison Young** is Canada's largest independently-owned commercial real estate services company and the only national, Canadian-owned, principal-managed real estate brokerage firm in the country. Headquartered in Toronto, Ontario and ranked among Canada's leading national commercial real estate organizations, Avison Young is a full-service commercial real estate company comprising more than 700 real estate professionals in 23 offices across Canada and in the U.S. The company provides value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial and multi-residential properties.*

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