

Jack Kerrigan, Steve Cook join Avison Young as Principals in Boston

Posted August 2, 2011

Boston commercial real estate industry veterans **Jack Kerrigan** and **Steve Cook** have joined **Avison Young** as Principals.

Effective immediately, Kerrigan and Cook join Avison Young's New England operations to grow the company's brokerage business and further expand the company's presence in the New England market. Team members **Mark Coelho** (Vice-President) and **Anne Flanagan** (senior account manager) also join **Avison Young**. Coelho will work with landlords and tenants in the suburban Boston market while Flanagan will be responsible for managing client accounts.

All four were most recently with Grubb & Ellis in Boston.

Over the past two and a half years, Avison Young has grown from 11 to 24 offices and from 300 to more than 750 real estate professionals across Canada and in the U.S. This announcement follows Avison Young's acquisition of Virginia-based Millennium Realty Advisors, LLC and last month's opening a new office in Dallas, TX.

The new team will be temporarily located at 225 Franklin Street in Boston, and will consolidate with Avison Young's existing Boston office in the financial district later this fall.

"The financial stability and strength of Avison Young, the fact that two highly-regarded industry veterans - Mark Rose and Earl Webb - are leading the organization, and to partner with the existing Canadian leadership were major factors in my decision to join the company," said Kerrigan in a statement. "To have an equity position in the fastest-growing real estate company, and to be able to contribute our knowledge and experience to its growth and success will be very rewarding."

Biographies



Jack Kerrigan

Kerrigan has more than 30 years of experience in the commercial real estate industry with Grubb & Ellis Company in Boston. He is the recipient of the Grubb & Ellis Lifetime Circle of Excellence Award for his contribution to the company over the decades and for generating the highest revenue in the company's history. Kerrigan most recently represented Cubist Pharmaceuticals in its \$53-million purchase of the 198,000-sf Hayden Woods Corporate Center in Lexington.

Kerrigan was the honoree at the 2011 Juvenile Diabetes Research Foundation's Hearts and Heroes gala for his efforts in helping to raise \$1.1 million for the cause. He was also awarded the Altruism Award from the Lupus Foundation in 2006. Kerrigan holds a B.S. in Business Administration (Magna Cum Laude) from Boston College, and an MBA with high distinction from Babson College (MA).

Prior to joining Grubb & Ellis, Kerrigan was a business director at Forum Corporation. He started his career at Xerox where he was one of the country's top sales representatives and youngest sales manager. Kerrigan is an active member of the Boston College Real Estate Council, Boston College Technology Council, Commercial Brokers Association, Greater Boston Real Estate Board, National Association of Industrial and Office Properties (NAIOP), The Weston Golf Club and Lake Winnepesaukee Golf Club. A former college professor and well-known public speaker, Kerrigan is often called upon by industry organizations to provide training, market overviews and career advice.



Steve Cook

Most recently Senior Vice-President in Grubb & Ellis Company's Boston office, Cook has experience servicing multi-market clients with complex real estate portfolios. Cook routinely qualified for Grubb & Ellis' Circle of Excellence as a top national performer for the firm. Over the last 14 years, he has negotiated more than 500 lease and sale transactions across the globe. Most recently, Cook was involved in Ascend Learning's new 75,000-sf corporate headquarters relocation to 5 Wall Street in Burlington, MA and athenahealth's acquisition of Point Lookout Resort in Northport, ME.

Cook holds a Bachelor's degree from Lake Forest College. He is a member of the Commercial Brokers Association, Concord Business Partnership and Concord Country Club. He devotes much of his free time to coaching and being a board member of his three sons' Concord Carlisle Youth Hockey program.



Mark Coelho

Coelho has more than 10 years of experience in the commercial real estate industry and was most recently a Senior Associate with Grubb & Ellis Company's Boston office. A recipient of Grubb & Ellis' Boston Rookie of the Year award, Coelho has been involved in the leasing of the 181,000-sf LEED-certified speculative office building at 5 Wall Street in Burlington, MA, developed and owned by the Gutierrez Company. Coelho holds a B.A. in financial economics from St. Anselm College.



Anne Flanagan

Flanagan has spent the past 14 years with Grubb & Ellis Company's Boston office. As a licensed real estate professional, she is actively involved in marketing properties and servicing the team's local and national tenant representation clients. She holds a B.A. in political science from Merrimack College.