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Tritschler joins Avison Young as SVP, Capital Markets in Atlanta

Matt Tritschler has joined **Avison Young** as a Principal and will be responsible for the company's Capital Markets practice in the Southeast U.S. Tritschler was most recently Senior Vice-President, Investment Sales for **Colliers International** in Atlanta.

Avison Young is Canada's largest independently-owned commercial real estate services company. It opened its first U.S. office in Chicago, IL in 2009, followed by U.S. offices in Washington, DC and Atlanta, GA over the past half year.

Tritschler has 30 years of experience in the commercial real estate industry and possesses multi-disciplinary skills across the major product lines of office, retail, industrial and mixed-use properties. Prior to entering the real estate business, he practiced tax accounting with **Grant Thornton, LLP**. Between 1980-1990, Tritschler served as a founding Principal of an Atlanta-based real estate investment and development firm and its subsidiary construction company. His firm's developments and acquisitions totaled approximately 1 million square feet of commercial real estate. Over the past 20 years, Tritschler has been involved in over \$2.5 billion of transactions, including investment sales and capitalizations of commercial real estate.

"I believe Matt's expertise in finance and accounting, coupled with his background as a developer and investment sales broker, makes him uniquely suited to assist owners in the current capital markets environment," said **Steve Dils**, Avison Young Principal and Atlanta Managing Director. "Together with Earl Webb (Avison Young's President, U.S. Operations) and **James Solomon** (Managing Director, U.S. Capital Markets), we are well-positioned to establish a formidable capital markets presence in the Southeast."

Tritschler has been involved in notable Atlanta transactions including the sale of Atlantic Center Plaza (\$116.5M) in Midtown, One Live Oak (\$34.5M) in Buckhead, and Doctor Center Four (\$61.3M) on the St. Joseph's Hospital campus. Other transactions include arranging the debt and equity for the development of 300 West Sixth Street (\$95M) in Austin, Texas (central business district), and the sale of Research Tri-Center (\$105.5M) in Raleigh-Durham (Research Triangle Park), North Carolina.

Tritschler holds a Bachelor of Business Administration in Accounting from the University of Georgia. During his real estate career, he has been a member of the Urban Land Institute, National Association of Industrial & Office Properties (NAIOP), and the Atlanta Commercial Board of Realtors. He has ranked in the Commercial Board of Realtors' Top 10 for many years (based on transaction volumes), placing number two for two of those years. Tritschler has also served as advisor to the University of Georgia Real Estate Masters Program for the annual **NAIOP** Challenge.

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