

Atlanta Real Estate Rooster  
Atlanta, GA  
January 6, 2011

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REAL ESTATE ROOSTER™

ATLANTA

January 6, 2011

## The Inside Scoop on the People & Places that Shape Atlanta Real Estate

Toronto-based services firm **Avison Young** swept in like an Alberta Clipper, hiring former Grubb & Ellis EVP **Steve Dils** in January. Over the year, Dils put together a successful recruiting push that brought in **Phil Barry, Matt Tritschler, Brent Weitnauer** and **Chip Watson**, and Avison Young took a big step toward solidifying its status in the Southeast with the acquisition of **Hodges Management and Leasing Co.** The HMLC deal not only added a nearly 20 million square foot leasing and management portfolio for Avison Young, but also included deal makers like **Chet Koenig, Bruce Logue** and **Tommy Crowe** as well as former Hodges' and new Avison Young principals **Todd Blalock, Krista Reid, Chris Stanley** and **Belinda Lauderbaugh**.

Avison Young wasn't the only growing firm to establish a new beachhead in Atlanta and the Southeast, though. Los Angeles-based **Lee & Associates** partnered up with **Bryant Commercial Real Estate**.

Lee & Associates is prominent in the Western U.S., but **Dick Bryant**, who founded Bryant Commercial

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This Week's Topic on the  
**Commercial Real Estate Show**



"Multi-Family Market"  
This Saturday 10am EST

A banner with a white background and a dark border. At the top, there are several spotlights hanging from a rig. The text reads: "Deal of the Week: Auction: Atlanta - 244 Apartment Units". Below this is the logo for Bull Realty.com, which includes a bull head icon and the text "BULL REALTY.COM COMMERCIAL REAL ESTATE". At the bottom, it says "Click or call 404.876.1640".