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MONDAY, AUGUST 17, 2009

Earl Webb joins Avison Young as president, U.S. operations

by Illinois Real Estate Journal Reports
Chicago

Avison Young, Canada's largest independently-owned commercial real estate services company, announced today that Earl E. Webb, formerly CEO of Jones Lang LaSalle's Capital Markets Group in the Americas, has been appointed President, U.S. Operations, effective September 8, 2009. The industry veteran will be responsible for leading geographic and service line expansion efforts in the U.S. for the rapidly growing firm, as well as heading all Avison Young U.S. operations.

Over the past year, Avison Young has pursued an active acquisition and expansion strategy, adding offices, professionals and service lines in Canada and opening its first U.S. office, in Chicago, in January 2009.

Webb spent 24 years in senior positions with Jones Lang LaSalle. For the last seven years he served as CEO, Capital Markets Group, responsible for strategic direction and management of all capital markets activities and oversight of personnel and transaction activities in investment sales, corporate finance, debt and structured finance, and real estate investment banking for the firm's clients. From 1999 to 2002, he was CEO of Jones Lang LaSalle Americas, directing all of the firm's corporate solutions, investor services and capital markets business throughout the Americas region. Prior to his appointment as Americas CEO, Webb served for five years as Managing Director and Group Head of Capital Markets in the U.S., expanding the business practice to include the full scope of investment banking services while also completing a number of notable transactions for clients. Prior to joining Jones Lang LaSalle, Webb served as second Vice-President in the capital markets group at Continental Illinois National Bank. He has served as a Board member for Players International, Inc., Site Stuff, Inc., and Jones Lang LaSalle.

Webb holds a B.S in Accounting and Finance from the University of Virginia and an MBA from the J.L. Kellogg Graduate School of Management at Northwestern University. He is a Registered Securities Principal (Series 7, 24 and 63), an associate member of the Urban Land Institute, and a member of the International Council of Shopping Centers, Real Estate Investment Advisory Council, Real Estate Roundtable, University of Virginia Planned Giving Council and J.L. Kellogg School Board of Alumni Advisors. Webb also serves on the Board of Managers for Chicago YMCA and is on the Board of Directors of Hubbard Street Dance Company.

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