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Editors/Reporters

• Please click on links to view and download photos of **Corey Martin** and **Stan Nowak**:
http://www.avisonyoung.com/sites/default/files/content-files/Media_Room/Temp/Corey-Martin.png
http://www.avisonyoung.com/sites/default/files/content-files/Media_Room/Temp/Stan-Nowak.png

Corey Martin, Stan Nowak and team join Avison Young in San Diego

Highly regarded real estate professionals become Principals, will focus on agency leasing and investment sales transactions; three others join

San Diego, CA – Christopher Cooper, Avison Young Principal and Managing Director of the company's Southern California region, announced today that **Corey Martin, Stan Nowak** and their highly regarded agency leasing and investment sales team have joined the firm in San Diego.

Effective immediately, Martin and Nowak become Principals of Avison Young with a mandate to expand the firm's San Diego and Southwest Riverside Counties' industrial and office sales, leasing, and investment sales practice. In the coming months, Martin will also expand his practice into the Austin, TX market to serve his clients' growing requirements.

In addition, **Matt Shaw** joins the company as a Senior Associate, **Cody Lerner** becomes an Associate and **Lindsay Shoffner** an administrative assistant. All five of the new team members join Avison Young from Coldwell Banker Commercial in the San Diego suburb of Temecula, CA, where Martin was a Principal, Chief Operating Officer and Executive Vice-President and Nowak a Principal and Senior Vice-President, while Shaw was a Senior Associate, Lerner an Associate and Shoffner a Business and Relations Co-ordinator.

"Corey and Stan are highly regarded real estate industry leaders who have gained considerable recognition in Southern California for their proven expertise in agency leasing and industrial and office real estate investment sales," comments Cooper. "We couldn't be more pleased to have Corey, Stan, Matt, Cody and Lindsay come on board to lead this integral service delivery platform in San Diego. The addition of this team will further our ability to provide high-level, value-added owner and investor services to our clients."

Martin and Nowak each bring 11 years of commercial real estate experience to Avison Young. They are both consistent top producers and have worked together throughout their careers.

“We are thrilled to have Corey, Stan and their team join Avison Young,” adds **Jerry Keeney**, Avison Young Principal in the firm’s San Diego office. “Their expertise will be a tremendous complement to our rapidly growing San Diego practice and will certainly provide the foundation necessary to expand our agency leasing and sales delivery platform. Working together, the entire team will provide owners and investors with best-in-class leasing, sales advisory and transaction services.”

While at Coldwell Banker Commercial, Martin received CoStar Top Office Broker awards in 2014 and 2015. He joined Coldwell Banker Commercial in 2012 as a result of its merger with CORE Real Estate Services in Temecula, a company that he co-founded. While at CORE, he held the position of President and was responsible for developing strategic real estate solutions for office and industrial properties throughout the Inland Empire and San Diego County. Prior to founding CORE, Martin was with The Garrett Group in Temecula, managing operations as well as the industrial and office leasing and investment sales practices; and was a Senior Associate with Coldwell Banker Commercial Almar RE Group in Temecula.

Martin’s past and current clients include Kearny Real Estate Company, Corus-Tata Steel, Oshkosh Defense, Regent Properties, Dimension Data, Fullmer Construction, Hamann Companies, and Airbus DS Communications. Recent transactions include a 68,289-square-foot (sf) office build-to-suit for a Riverside County school district with a total consideration of more than \$51 million; and the sale of a nine-building, class A office and flex industrial portfolio totaling 82,137 sf for \$12.3 million.

“I am very excited to join the Avison Young family,” notes Martin. “The firm’s culture places a high emphasis on honesty and integrity while fostering a collaborative partnership that is unique in the real estate industry. Avison Young’s encouragement for an entrepreneurial approach to client service and solutions is unique in our industry – and sets the company apart from the rest of the service providers. The team is looking forward to expanding our market share in San Diego and Riverside Counties, and working with our new colleagues throughout North America and Europe.”

In the community, Martin is active with various community service programs offering support to the homeless, veterans and other citizens in need. He is an active member of Bible League, World Vision, Compassion International, Fred Jordan Missions and Far Reaching Ministries. He holds a Bachelor of Science degree in cellular and molecular biology from San Diego State University.

Nowak moved to Coldwell Banker Commercial in 2012 as part of its merger with CORE Real Estate Services, where he was a Senior Vice-President. Prior to joining CORE, he was a Senior Vice-President at The Garrett Group in Temecula, specializing in office and industrial leasing and investment sales transactions; and a Senior Sales Associate with Coldwell Banker Commercial Almar RE Group in Temecula.

Nowak’s past and current clients include First Industrial Realty, Glasswerks and Airbus DS Communications. Recent transactions include an \$11.7-million, 263,000-sf, flex-industrial-building acquisition for his client’s regional headquarters in Temecula; and the disposition of a 108,000-sf industrial distribution building for \$7.55 million. Other recent sales include office and industrial income properties totaling more than 250,000 sf with a combined market value exceeding \$23.5 million.

“I am looking forward to the opportunity to expand my practice with Avison Young,” adds Nowak. “The team and I were drawn to the firm because of its Principal-led, client-centric model, which

will allow us to make decisions at the local level and provide a nimble, custom-tailored approach to transaction management for our clients. That's a big differentiator for us. Furthermore, Avison Young's exceptional track record in San Diego and Southern California, along with the firm's entrepreneurial work environment and client-first focus on investor services, were very appealing to us."

Over the past seven and a half years, Avison Young has grown from 11 to 79 offices and from 300 to more than 2,400 real estate professionals in Canada, the U.S., Mexico and Europe.

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,400 real estate professionals in 79 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial and multi-family properties.

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*Avison Young was a winner of **Canada's Best Managed Companies** program in 2011, 2012, 2013 and 2014 and requalified in 2015 to maintain its status as a Best Managed Gold company*

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