

Media Release

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Media Relations:
Sherry Quan
604.647.5098 or 604.726.0959
sherry.quan@avisonyoung.com

• Editors/Reporters:

Please click on links to view and download photos of Chris Baer and Brian Hennessey:
http://www.avisonyoung.com/sites/default/files/content-files/Media_Room/Temp/ChrisBaer.jpg
http://www.avisonyoung.com/sites/default/files/content-files/Media_Room/Temp/BrianHennessey.jpg

Chris Baer, Brian Hennessey join Avison Young in Los Angeles North

Highly regarded industry professionals will expand agency leasing and office investment real estate sales practice in Tri-Cities and San Fernando Valley

Los Angeles, CA – Christopher Cooper, Avison Young Principal and Managing Director of the company's Southern California region, announced today the strategic hiring of **Chris Baer, Brian Hennessey** and **Armand Aghadjanians** in the firm's Los Angeles North office.

Effective immediately, Baer, a 31-year commercial real estate industry veteran, becomes a Principal of Avison Young with a mandate to expand the company's Tri-Cities and San Fernando Valley agency leasing and office investment real estate sales practice. Baer rejoins Avison Young following a four-year tenure with Colliers International in Los Angeles, where he was an executive vice-president. He initially joined Avison Young as an executive vice-president following the company's acquisition of Ramsey-Shilling Commercial Real Estate Services, Inc., a full-service commercial real estate brokerage firm, in December 2011.

Hennessey, a 33-year veteran of the commercial real estate industry, joins Avison Young as a senior vice-president. He was most recently a senior vice-president at Colliers International in Los Angeles, specializing in office sales and leasing with a focus on the West San Fernando Valley and Tri-Cities markets. Also joining Avison Young from Colliers International in Los Angeles is Aghadjanians, as an Associate.

"Chris and Brian are highly respected real estate industry leaders who have gained considerable recognition in Southern California for their proven expertise in agency leasing and office leasing and investment sales," comments Cooper. "We couldn't be more pleased to have Chris, Brian and Armand come on board to further expand our Los Angeles service delivery platform. The addition of all three members will further our ability to provide high-level, value-added owner and investor services to our clients."

According to **Mark Evanoff**, Avison Young Principal and Managing Director of the Los Angeles North office: “We are thrilled to welcome Chris back to Avison Young and to bring Brian and Armand on board. The addition of all three members to the Avison Young team shows our firm’s continued commitment to client service through superior expertise. Their deep market knowledge of the Tri-cities and San Fernando Valley areas will be a tremendous complement to Avison Young’s service offerings in our rapidly growing region.”

Baer is looking forward to being reunited with Evanoff and several other colleagues with whom he worked previously.

“I am very excited to be returning to the Avison Young family,” says Baer. “The firm’s Principal-led, client-centric culture places a high emphasis on honesty and integrity while fostering a collaborative partnership that is unique in the real estate industry. Furthermore, Avison Young’s encouragement for an entrepreneurial approach to client service and solutions sets the company apart. We are looking forward to expanding our market share in the Tri-Cities/San Fernando Valley, and working with our new colleagues throughout North America and Europe.”

Prior to joining Ramsey-Shilling in 2007, Baer, a perennial top producer, spent 21 years as a senior vice-president at Grubb & Ellis Company. Baer specializes in the delivery of comprehensive real estate consulting and transactional services for U.S./foreign corporations, governmental agencies, non-profits and institutional investment companies. During his illustrious career, he has represented numerous entertainment companies, including Sony, Warner Bros., Disney, Dolby Labs, MCA/Universal and Fotokem in major acquisitions and dispositions of office, production and industrial properties. Baer has also been integral in assembling, entitling and selling nearly 1,500 units of mixed-use projects throughout Southern California. He holds a Bachelor of Arts degree in economics, graduating with honors from the University of California-Los Angeles. An inactive Certified Public Accountant (CPA), he has begun studying for a Master’s degree in business taxation at the University of Southern California.

Hennessey has completed transactions totaling approximately 12 million square feet during his career, for a combined value in excess of \$1 billion. In the process, he has managed every aspect of the real estate transaction, from developing acquisition and disposition strategies to conducting market and feasibility analyses to negotiating and executing leases and multi-state portfolio transactions. He is the author of the highly regarded real estate book on Amazon.com *The Due Diligence Handbook For Commercial Real Estate* and the audiobook of the same title.

Aghadjanians is in his second year in the commercial real estate industry and specializes in office sales and leasing in the San Fernando Valley/Tri-Cities.

Adds Cooper: “We believe that the San Fernando Valley and Tri-Cities communities of Pasadena, Burbank and Glendale are under-served. While offering strategic investment sales advisory services, Chris, Brian and Armand will provide the agency leasing horsepower that our Tri-Cities clients need.”

Avison Young is the world’s fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,400 real estate professionals in 79 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing

and mortgage placement services to owners and occupiers of office, retail, industrial, multi-family and hospitality properties.

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For further information/comment/photos:

- **Sherry Quan**, Principal and Global Director of Communications & Media Relations, Avison Young: **604.647.5098**; cell: **604.726.0959**
- **Christopher Cooper**, Principal and Managing Director, Southern California, Avison Young: **213.935.7435**
- **Mark Evanoff**, Principal and Managing Director, Los Angeles North, Avison Young: **323-603-5081**
- **Chris Baer**, Principal, Avison Young: **818-939-1259**
- **Earl Webb**, President, U.S. Operations, Avison Young: **312.957.7610**
- **Mark Rose**, Chair and CEO, Avison Young: **416.673.4028**

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