

Media Release

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• Please click on link to view and download photo of Mark Seale:

http://www.avisonyoung.com/sites/default/files/content-files/Media_Room/Temp/MarkSeale.jpg

Mark Seale joins Avison Young in Phoenix

***Highly regarded industry leader becomes Principal and
director of brokerage services; will help grow business lines in Arizona***

Phoenix – David Genovese, Avison Young Principal and Managing Director of the company's Phoenix office, announced today the strategic hiring of corporate services specialist **Mark Seale**.

Effective immediately, Seale becomes a Principal of Avison Young and director of brokerage services in Phoenix. He will continue to focus on tenant representation, while also working with Genovese to recruit and mentor top real estate talent, and oversee local brokerage operations. In this role, he will also help develop a core strategy to position Avison Young as the leader in all commercial real estate property types and business lines in Arizona.

"We are excited to have Mark, a highly regarded and award-winning industry leader, join our Arizona team and be a partner with us at Avison Young," comments Genovese. "His years of experience across all aspects of commercial real estate, coupled with his deep client and broker relationships and community involvement, are a perfect fit for our firm. I look forward to working with Mark as we continue to grow our brokerage operations, offer our clients an unparalleled quality of service, and provide a collaborative and rewarding work environment for our brokers and staff."

Seale brings 32 years of commercial real estate industry experience to Avison Young, most recently as managing director at Cushman & Wakefield in Phoenix. During his career, he has advised many of North America's largest occupiers and institutional owners of commercial real estate. Notable clients have included: AETNA, Hartford Insurance, Liberty Mutual, UPS, Blackrock Realty Advisors, IHeart Media, Voya, Dial Corporation, Ingram Micro, TIAA-CREF, GE Capital and UBS Realty Investors as well as the Arizona State University Foundation, K. Hovnanian Homes, Southwest Service Administrators and several Phoenix-area law firms.

In addition to acting for tenants, he has represented several large landlords and developers in significant office leasing transactions. He has also held management, senior executive and

broker positions with Lee & Associates, CB Richard Ellis and Trammel Crow Company. A consistent top producer, Seale has garnered numerous commercial real estate industry awards during his career, including Top 100, Top Team and Top 10 Producer awards on numerous occasions.

“I’m excited about the opportunity to play a leading role in the expansion of Avison Young’s office leasing and overall brokerage footprint in Phoenix,” says Seale. “I look forward to being part of Avison Young’s collaborative culture, client-centric business model and full-service platform. This is a unique opportunity to play a leadership and mentorship role with a highly entrepreneurial organization. As I develop a new core strategy in consultation with David and the rest of our Arizona team, I will ensure that all of the initiatives increase our service offerings and, ultimately, benefit our clients.”

Seale is active in the industry as a Certified Commercial Investment Member and member of the Society of Industrial and Office Real Estate (SIOR) and NAIOP. In the community, he has served on the executive council of the Arizona chapter of Boys & Girls Clubs and the Phoenix-area Board of Aid to Adoption of Special Kids. He holds a Bachelor of Science degree in finance from Arizona State University.

Over the past nine years, Avison Young has grown from 11 to 80 offices and from 300 to more than 2,400 real estate professionals in Canada, the U.S., Mexico and Europe.

Avison Young is the world’s fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,400 real estate professionals in 80 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial, multi-family and hospitality properties.

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www.avisonyoung.com

*Avison Young was a winner of **Canada's Best Managed Companies** program in 2011 and requalified in 2017 to maintain its status as a Best Managed Gold Standard company.*

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