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• **Please click on link to view and download photo of Kelly Glass:**
http://www.avisonyoung.com/sites/default/files/content-files/Media_Room/Temp/Kelly_Glass.jpg

Kelly Glass joins Avison Young in San Francisco

Highly regarded industry leader will focus on agency leasing in Bay Area

San Francisco – Nick Slonek, Avison Young Principal and Managing Director of the company's Northern California region, announced today that agency leasing specialist **Kelly Glass** has joined the firm in San Francisco.

Effective immediately, Glass becomes a Principal of Avison Young with a mandate to help grow the firm's agency leasing footprint in San Francisco and the rest of the Bay Area. She will focus on office leasing and landlord and tenant representation, and take the lead on Avison Young's exclusive listing for Beacon Capital's 44 Montgomery Street property, a class A office tower in the heart of San Francisco's financial district.

"We are thrilled to have Kelly join our San Francisco office leasing team," comments Slonek. "Furthermore, we're delighted that she is the first female Principal of Avison Young based in Northern California, exemplifying our company's synergistic and holistic culture. She is a highly regarded commercial real estate industry leader and will add further industry experience, strategic thinking and fun to our San Francisco office – and company as a whole."

Slonek continues: "Kelly joins Avison Young after developing a highly successful brokerage practice based on the fundamentals of integrity, discipline and, most importantly, client service. Her appointment is also the first step in our effort to bolster Avison Young's agency leasing service line in San Francisco and throughout the Bay Area. She will be an immediate and impactful addition to the Avison Young team that co-ordinates leasing activity at Beacon Capital's high-quality 44 Montgomery Street office tower, which has approximately 700,000 rentable square feet (rsf)."

Glass brings 16 years of commercial real estate industry experience to Avison Young, most recently as senior director at Cushman & Wakefield in San Francisco. During her career, she has brokered leases spanning 4.6 million rsf while specializing in landlord representation within the downtown San Francisco office market.

In addition to acting for landlords, she has represented tenants in several significant office leasing transactions.

Prior to joining Avison Young, Glass was ranked by Costar as one of San Francisco's top brokers in 2010, 2009, 2008 and 2005. In 2006, she was presented with Cushman & Wakefield's Brokerage Service Excellence Award, as determined by outstanding client feedback. Additionally, in 2005, she was the recipient of Cushman and Wakefield's Young Leadership Award for Northern California based on her formation and leadership of the firm's Young Leaders Group.

Before entering the industry with Cushman & Wakefield and advancing to her senior role, Glass served as a financial services consultant in San Francisco while also working on site with Wells Fargo in Seattle and Toyota Financial in Torrance, CA. She is active in the commercial real estate industry and formerly held a seat on the executive committee of the San Francisco District of the Urban Land Institute.

"I'm delighted with the opportunity to advance my career by joining Avison Young's talented agency leasing team in San Francisco, and to be a part of the company's Principal-led, collaborative culture," says Glass. "I'm excited to help our company grow its agency leasing business line in the Bay Area, and view this leadership role as an important opportunity to mentor up-and-coming industry leaders. I look forward to collaborating with my new colleagues across the U.S. and in Canada, Mexico and Europe, as well as participating in Avison Young Women's Network."

Over the past nine years, Avison Young has grown from 11 to 80 offices and from 300 to more than 2,400 real estate professionals in Canada, the U.S., Mexico and Europe.

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,400 real estate professionals in 80 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial, multi-family and hospitality properties.

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